



Comptroller of the Currency Administrator of National Banks

Washington, DC 20219

PUBLIC DISCLOSURE

November 21, 2011

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

First Community Bank, National Association Charter Number 16809

> 1151 West Highway 77 San Benito, TX 78586

Office of the Comptroller of the Currency

San Antonio South Field Office 10001 Reunion Place, Suite 250 San Antonio, TX 78216-4165

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

INSTITUTION'S CRA RATING: This institution is rated Satisfactory.

• The loan-to-deposit (LTD) ratio is reasonable. The quarterly average for the evaluation period is 72 percent and it is consistent with competing institutions in the assessment area (AA).

- A substantial majority of loans originated within the AA.
- Loan originations represent reasonable penetration in the AA to businesses of different sizes and to borrowers of different incomes.
- The geographic distribution of loans reflects reasonable dispersion throughout the AA.

SCOPE OF EXAMINATION

This Performance Evaluation assesses First Community Bank's lending performance using small bank Community Reinvestment Act (CRA) procedures and financial information as of September 30, 2011. The evaluation period covered January 22, 2007, the date of the last CRA evaluation, to November 21, 2011 the start date of the current CRA evaluation.

To evaluate performance, we reviewed residential mortgage loans subject to reporting under the Home Mortgage Disclosure Act (HMDA) and a random sample of loans based on the primary loan products originated during the evaluation period. We compared reported HMDA data on twenty residential loans to source documents and did not identify any errors. We consider the data reliable and used the reported information for all 230 residential loans in our analyses. We also reviewed a sample of 25 business loans and 20 consumer loans. Lending performance for loans to small businesses received the most weight in determining the rating, since this is the major loan product for the bank.

DESCRIPTION OF INSTITUTION

First Community Bank, N.A. (FCB) is an intrastate bank headquartered in San Benito, Texas. It is a wholly owned subsidiary of First San Benito Bancshares Corporation, a one-bank holding company based in San Benito, Texas. FCB does not have any other operating subsidiaries or affiliates that affect its capacity to lend or invest in the community. FCB offers a full range of loan and deposit products through its six full-service offices located in Harlingen (2), San Benito (2), Los Fresnos (1), and Brownsville (1). Automatic teller machines (ATMs) are available at all offices.

FCB reported total assets of \$212.5 million and a Tier 1 leverage capital ratio of 8.99 percent at September 30, 2011. Net loans represented 55 percent of total assets and 72 percent of total deposits. Commercial lending remains the primary lending focus of the bank with commercial and commercial real estate loans representing 50 percent of the loan portfolio.

Our previous CRA Performance Evaluation, dated January 22, 2007, reflected a satisfactory rating. Based on its financial condition, size, and product offerings, there are not any legal, financial, or other factors that inhibit FCB's ability to help meet credit needs in its AA. For additional information about FCB, please refer to its CRA Public File.

The following chart provides a detailed summary of the loan portfolio at September 30, 2011.

| Loan Type | Dollar Amount (000's) | Percent of Total Loans |
|---|-----------------------|---------------------------|
| Real Estate (RE) Nonfarm Nonresidential | 33,822 | 29 |
| Commercial and Industrial | 23,354 | 20 |
| RE Residential (1-4 family) | 21,161 | 18 |
| RE Farmland | 12,396 | 11 |
| RE Construction | 11,045 | 9 |
| Consumer | 6,127 | 5 |
| Agricultural Production | 5,268 | 4 |
| RE Residential (multifamily) | 4,040 | 3 |
| Other | 129 | <1 |
| TOTAL Loans: | 117,342 | 100 |

Source: Bank's regulatory Report of Condition

DESCRIPTION OF ASSESSMENT AREA(S)

The Cameron County assessment area (AA) meets the requirements of the CRA and does not arbitrarily exclude any low- or moderate-income census tracts. The three major cities in the AA make up the Brownsville-Harlingen-San Benito MSA. FCB operates six branches in the AA that offer a full-range of banking products and services with primary focus on loans to small businesses.

FCB faces strong competition in the AA from branches of multinational and regional banking companies, such as Wells Fargo, Compass Bank, and JP Morgan Chase Bank. Several Rio Grande Valley community banks also have branches in the AA. At June 30, 2011, FCB deposits represented 4 percent of the total deposit market share in Cameron County.

Major employers include local school districts and colleges, federal and state government, H-E-B Grocery Stores, Wal-Mart Stores, and Valley Baptist Medical Center. The unemployment rate of 12.4 percent as of September 30, 2011, exceeds the state average of 8.4 percent and the national average of 8.8 percent.

We met with two community contacts to help determine credit needs and opportunities for financial institutions to meet those needs. We received positive comments and the contacts indicated current economic environment, along with strengthening of credit standards, limits the ability of some borrowers. The contacts identified the continued need for small business financing, affordable housing, and better-paying job opportunities.

The following table provides relevant information about the Cameron County AA.

| Demographic and Economic Characteristics of Cameron County | | | | | | |
|--|----------|--|--|--|--|--|
| Population | | | | | | |
| Total | 335,227 | | | | | |
| Number of Families | 80,213 | | | | | |
| Number of Households | 97,193 | | | | | |
| Geographies | | | | | | |
| Number of Census Tracts | 86 | | | | | |
| % Low-Income Census Tracts | 3 | | | | | |
| % Moderate-Income Census Tracts | 28 | | | | | |
| % Middle-Income Census Tracts | 40 | | | | | |
| % Upper-Income Census Tracts | 29 | | | | | |
| Median Family Income (MFI) | | | | | | |
| 2000 Census Bureau Median Family Income | \$28,017 | | | | | |
| 2007 HUD-Adjusted Median Family Income | \$30,000 | | | | | |
| 2008 HUD-Adjusted Median Family Income | \$31,000 | | | | | |
| 2009 HUD-Adjusted Median Family Income | \$32,900 | | | | | |
| 2010 HUD-Adjusted Median Family Income | \$33,500 | | | | | |
| 2011 HUD-Adjusted Median Family Income | \$33,700 | | | | | |
| Economic Indicators | | | | | | |
| Unemployment Rate % | 5.98 | | | | | |
| Median Housing Value | \$55,770 | | | | | |
| % of Households Below Poverty Level | 29 | | | | | |

Source: 2000 U.S. Census and Department of Labor

CONCLUSIONS WITH RESPECT TO PERFORMANCE CRITERIA

Loan-to-Deposit Ratio

FCB's loan-to-deposit (LTD) ratio is reasonable. This ratio measures the percentage of deposits returned to the community in the form of loans. We averaged the LTD ratios for each quarterend since the last CRA examination to determine performance. The average LTD ratio since the last CRA examination was 72 percent. It reflects an increase from the 58 percent reported at the previous evaluation dated January 22, 2007. Based on the available information, FCB's average LTD ratio is comparable to the other banks located in the AA and indicates FCB is meeting credit needs in its community. The following chart shows average LTD ratios as of September 30, 2011 for competing banks within the AA.

| Institution | Total Assets (000's) as of 09/30/2011 | Average LTD Ratio as a percentage (%) |
|---|---------------------------------------|---------------------------------------|
| South Padre Bank, N.A. | 39,274 | 77 |
| Texas Regional Bank | 87,134 | 76 |
| First Community Bank, N.A. | 212,521 | 72 |
| International Bank of Commerce | 904,913 | 67 |
| First National Bank of South Padre Island | 59,796 | 48 |

Source: Quarterly call report data; average LTD based on data from September 2006 to September 2011

Lending in Assessment Area

A substantial majority of loans, 87 percent of the number and 84 percent of the dollar volume, originated within the AA. We reviewed a sample of business and consumer loans originated during the evaluation period and also used all the residential loans reported under the Home Mortgage Disclosure Act (HMDA) in the evaluation period.

Refer to the following table for the facts and data used to evaluate lending in and out of the AA.

| Lending in Cameron County AA | | | | | | | | | | | | | |
|------------------------------|------|-----|--------|-------|-------|--------|--------|------------|-----------|--------|--|--|--|
| | | Num | ber of | Loans | | | Dollar | rs of Loan | ıs (000s) |) | | | |
| | Insi | ide | Out | side | Total | Insi | de | Outs | side | Total | | | |
| Loan Type | # | % | # | % | | \$ | % | \$ | % | | | | |
| | | | | | | | | | | | | | |
| Home Purchase | 151 | 89 | 19 | 11 | 170 | 18,345 | 90 | 2,057 | 10 | 20,402 | | | |
| Home Improvement | 13 | 76 | 4 | 24 | 17 | 889 | 67 | 438 | 33 | 1,327 | | | |
| Refinance | 35 | 81 | 8 | 19 | 43 | 6,017 | 80 | 1,547 | 20 | 7,564 | | | |
| Total Residential: | 199 | 87 | 31 | 13 | 230 | 25,251 | 86 | 4,042 | 14 | 29,293 | | | |
| Businesses | 23 | 92 | 2 | 8 | 25 | 3,598 | 69 | 1,620 | 31 | 5,218 | | | |
| Consumer | 17 | 85 | 3 | 15 | 20 | 118 | 78 | 34 | 22 | 152 | | | |
| Total All Loans: | 438 | 87 | 67 | 13 | 505 | 54,218 | 84 | 9,738 | 16 | 63,956 | | | |

Source: Data reported under HMDA, Loan sample.

Lending to Borrowers of Different Incomes and to Businesses of Different Sizes

Business Loans

FCB's primary lending focus is business loans. We noted a substantial majority of loans, 88 percent of the number, and 90 percent of the dollar volume, originated to businesses with annual revenues less than \$1 million. These percentages represent excellent penetration. We noted 96 percent of the loans in our sample were in amounts less than \$1 million. Further analysis reflected 92 percent were less than \$500 thousand, 88 percent were less than \$250 thousand, and 56 percent were less than \$100 thousand. These percentages indicate FCB does an excellent job of providing small businesses with loans.

Refer to the following table for the facts and data used in evaluating the distribution of business loans in Cameron County.

| Borrower Distribution of Loans to Businesses in Cameron County AA | | | | | | | | | | | | |
|---|--------------|--------------|-------------------------|-------|--|--|--|--|--|--|--|--|
| Business Revenues (or Sales) | ≤\$1,000,000 | >\$1,000,000 | Unavailable/ Unknown | Total | | | | | | | | |
| % of AA Businesses | 68 | 2 | 30 | 100 | | | | | | | | |
| % of Bank Loans in AA by # | 88 | 12 | - | 100 | | | | | | | | |
| % of Bank Loans in AA by \$ | 90 | 10 | - | 100 | | | | | | | | |

Source: Loan sample; Dunn and Bradstreet data.

Residential Loans

To evaluate the borrower distribution of residential loans, we considered the number of households living below the poverty level and average sales prices of homes in the AA. Based on the 2000 U.S. Census data, 29 percent of households in the AA live below the poverty level. The Real Estate Center at Texas A&M University website indicates the median housing price in Harlingen and Brownsville at September 30, 2011 was \$87,500 and \$85,700, respectively. The average sales price for homes was \$128,400 in Harlingen and \$106,200 in Brownsville. When compared to the 2011 HUD Adjusted Median Family Income of \$33,700, the unsubsidized purchase of an average single-family residence might be beyond the financial means of some low- or moderate-income individuals. In addition, residential loan volumes during the evaluation period were low because these loans are not the primary lending focus of the bank.

The distribution of home purchase loans by borrower income level is poor. The percentage of loans made to low-income borrowers is significantly lower than the percentage of low-income families in the AA. The percentage of loans made to moderate-income borrowers is lower than the percentage of moderate-income families in the AA. The distribution of home improvement loans by borrower income level is not applicable, as FCB did not originate any home improvement loans to low- and moderate-income borrowers during the evaluation period. The distribution of home refinance loans by borrower income level is poor. The percentage of loans made to low- and moderate-income borrowers is lower than the percentage of low- and moderate-income families in the AA.

Refer to the following table for the facts and data used in evaluating the distribution of residential loans in Cameron County.

| Borrow | Borrower Distribution of Residential Real Estate Loans in Cameron County AA | | | | | | | | | | | | | |
|--------------------------|---|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Borrower Income Level | Low | | Mod | lerate | Mic | ldle | Up | per | | | | | | |
| Loan Type | % of AA | % of | % of AA | % of | % of AA | % of | % of AA | % of | | | | | | |
| | Families | Number | Families | Number | Families | Number | Families | Number | | | | | | |
| | | of Loans | | of Loans | | of Loans | | of Loans | | | | | | |
| Home Purchase | 24 | 2 | 16 | 7 | 18 | 8 | 42 | 56 | | | | | | |
| Home | 24 | 0 | 16 | 0 | 18 | 8 | 42 | 69 | | | | | | |
| Improvement | | | | | | | | | | | | | | |
| Refinance | 24 | 3 | 16 | 6 | 18 | 6 | 42 | 60 | | | | | | |

Source: U.S. Census data, Data reported under HMDA. Income NA for 27% of home purchase loans, 23% of home improvement loans, and 25% of refinancing loans.

Consumer Loans

The distribution of consumer loans by borrower income level is adequate. The percentage of loans made to low- and moderate-income borrowers is somewhat lower than the percentage of low- and moderate-income households in the AA.

Refer to the following table for the facts and data used in evaluating the distribution of consumer loans in Cameron County.

Borrower Distribution of Consumer Loans in Cameron County AA

| Borrower Income Level | Low | | Moderate | | Midd | lle | Upper | | |
|-----------------------------|-----------------------|----------------------------|-----------------------|----------------------------|-----------------------|----------------------------|-----------------------|----------------------------|--|
| | % of AA Households | % of Number of Loans | |
| Consumer Loans | 26 | 17 | 15 | 11 | 17 | 33 | 42 | 39 | |

Source: Loan sample; U.S. Census data.

Geographic Distribution of Loans

Business Loans

The geographic distribution of business loans is excellent. Although no loans originated in the low-income census tracts, the percentage of loans originated in the moderate-income census tracts exceeded the percentage of businesses located in these tracts.

Refer to the following table for the facts and data used in evaluating the geographic distribution of business loans in Cameron County.

| Geog | Geographic Distribution of Loans to Businesses in Cameron County AA | | | | | | | | | | | | |
|------------------------------|---|----------|------------|----------|------------|----------|------------|----------|--|--|--|--|--|
| Census Tract Income Level | Lov | v | Moder | ate | Midd | lle | Upp | er | | | | | |
| Loan Type | % of AA | % of | % of AA | % of | % of AA | % of | % of AA | % of | | | | | |
| | Businesses | Number | Businesses | Number | Businesses | Number | Businesses | Number | | | | | |
| | | of Loans | | of Loans | | of Loans | | of Loans | | | | | |
| Businesses | 3 | 0 | 22 | 28 | 35 | 40 | 40 | 32 | | | | | |

Source: Loan sample; Dunn and Bradstreet data.

Residential Loans

The geographic distribution of home purchase loans is poor. The percentage of loans originated in moderate-income census tracts is lower than the percentage of owner-occupied housing units. The geographic distribution of home improvement loans is adequate. The percentage of loans originated in moderate-income census tracts is somewhat lower than the percentage of owner-occupied housing units. The geographic distribution of home refinance loans is poor. The percentage of loans originated in moderate-income census tracts is lower than the percentage of owner-occupied housing units. FCB did not originate any residential loans in the low-income census tracts.

Refer to the following table for the facts and data used in evaluating the geographic distribution of residential loans in Cameron County.

| Geograph | Geographic Distribution of Residential Real Estate Loans in Cameron County AA | | | | | | | | | | |
|--------------|---|----------|---------|-------|--|--|--|--|--|--|--|
| Census Tract | Low | Moderate | Middle | Unnor | | | | | | | |
| Income Level | Low | Moderate | Mildule | Upper | | | | | | | |

| Loan type | % of AA | % of |
|---------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | Owner | Number | Owner | Number | Owner | Number | Owner | Number |
| | Occupied | of Loans |
| | Housing | | Housing | | Housing | | Housing | |
| Home Purchase | < 1 | 0 | 21 | 7 | 44 | 41 | 34 | 52 |
| Home | < 1 | 0 | 21 | 15 | 44 | 54 | 34 | 31 |
| Improvement | | | | | | | | |
| Refinance | < 1 | 0 | 21 | 3 | 44 | 40 | 34 | 57 |

Source: Data reported under HMDA, U.S. Census data.

Consumer Loans

The geographic distribution of consumer loans is poor. The percentage of loans originated in moderate-income census tracts is lower than the percentage of households. FCB did not originate any loans in the low-income census tracts.

Refer to the following table for the facts and data used in evaluating the geographic distribution of consumer loans in Cameron County.

| | Geographic Distribution of Consumer Loans in Cameron County AA | | | | | | | | | | | | |
|------------------------------|--|----------|------------|----------|------------|----------|------------|----------|--|--|--|--|--|
| Census Tract Income Level | | | w Moderate | | Middle | | Upper | | | | | | |
| | % of AA | % of | % of AA | % of | % of AA | % of | % of AA | % of | | | | | |
| | Households | Number | Households | Number | Households | Number | Households | Number | | | | | |
| | | of Loans | | of Loans | | of Loans | | of Loans | | | | | |
| Consumer | 2 | 0 | 24 | 5 | 41 | 60 | 33 | 35 | | | | | |
| Loans | | | | | | | | | | | | | |

Source: Loan sample; U.S. Census data.

Responses to Complaints

FCB did not receive any complaints related to CRA during the evaluation period.

Fair Lending or Other Illegal Credit Practices Review

We found no evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs.