## Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Northeast** 

All Reporting CMR Reporting Dockets: 279 December 2002

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	21,662	-4,768	-18 %	9.12 %	-144 bp
+200 bp	23,996	-2,434	-9 %	9.90 %	-67 bp
+100 bp	25,776	-654	-2 %	10.44 %	-12 bp
0 bp	26,430			10.56 %	·
-100 bp	25,798	-633	-2 %	10.23 %	-33 bp

## **Risk Measure for a Given Rate Shock**

	12/31/2002	9/30/2002	12/31/2001
Pre-shock NPV Ratio: NPV as % of PV Assets	10.56 %	10.76 %	11.10 %
Post-shock NPV Ratio	9.90 %	10.08 %	9.02 %
Sensitivity Measure: Decline in NPV Ratio	67 bp	68 bp	207 bp
TB 13a Level of Risk	Minimal	Minimal	Moderate

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Report Prepared: 4/1/2003 7:43:22 AM

**Amounts in Millions** 

Reporting Dockets: 279 December 2002 Data as of: 4/1/2003

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.	
ASSETS										
MORTGAGE LOANS AND SECURITIES										
Fixed-Rate Single-Family First-Mortgage Loans	and MBS									
30-Year Mortgage Loans	39,843	39,183	37,840	36,118	34,323	37,498	39,183	104.49	2.6	
30-Year Mortgage Securities	6,803	6,689	6,432	6,062	5,705	6,425	6,689	104.10	2.8	
15-Year Mortgages and MBS	33,084	32,530	31,471	30,215	28,950	31,165	32,530	104.38	2.5	
Balloon Mortgages and MBS	5,703	5,619	5,500	5,351	5,191	5,382	5,619	104.41	1.8	
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	S: Current	<b>Market Inde</b>	ex ARMs						
6 Month or Less Reset Frequency	2,583	2,578	2,573	2,564	2,549	2,558	2,578	100.79	0.2	
7 Month to 2 Year Reset Frequency	13,561	13,436	13,312	13,172	12,981	13,039	13,436	103.05	0.9	
2+ Month to 5 Year Reset Frequency	20,722	20,211	19,653	19,044	18,385	19,995	20,211	101.08	2.6	
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	S: Lagging	Market Ind	ex ARMs						
1 Month Reset Frequency	80	80	79	78	77	78	80	101.73	0.9	
2 Month to 5 Year Reset Frequency	2,211	2,172	2,134	2,097	2,057	2,155	2,172	100.77	1.8	
<b>Multifamily and Nonresidential Mortgage Loans</b>	and Securiti	ies								
Adjustable-Rate, Balloons	5,776	5,688	5,603	5,521	5,442	5,477	5,688	103.84	1.5	
Adjustable-Rate, Fully Amortizing	7,659	7,558	7,459	7,363	7,268	7,388	7,558	102.30	1.3	
Fixed-Rate, Balloon	3,677	3,496	3,328	3,171	3,024	3,301	3,496	105.93	5.0	
Fixed-Rate, Fully Amortizing	5,715	5,458	5,218	4,995	4,786	5,093	5,458	107.17	4.6	
Construction and Land Loans										
Adjustable-Rate	4,414	4,403	4,393	4,383	4,374	4,426	4,403	99.49	0.2	
Fixed-Rate	1,150	1,116	1,085	1,057	1,030	1,181	1,116	94.51	2.9	
Second-Mortgage Loans and Securities										
Adjustable-Rate	8,228	8,207	8,187	8,169	8,151	8,315	8,207	98.70	0.3	
Fixed-Rate	7,470	7,303	7,144	6,991	6,845	6,991	7,303	104.47	2.2	
Other Assets Related to Mortgage Loans and Se	ecurities									
Net Nonperforming Mortgage Loans	250	246	239	232	225	246	246	100.00	2.2	
Accrued Interest Receivable	997	997	997	997	997	997	997	100.00	0.0	
Advance for Taxes/Insurance	30	30	30	30	30	30	30	100.00	0.0	
Float on Escrows on Owned Mortgages	25	59	109	152	185		59		-70.6	
LESS: Value of Servicing on Mortgages Serviced by Others	11	14	27	36	40		14		-58.4	
TOTAL MORTGAGE LOANS AND SECURITIES	169,973	167,045	162,758	157,725	152,534	161,741	167,045	103.28	2.2	

## **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Report Prepared: 4/1/2003 7:43:22 AM Amounts in Millions

Reporting Dockets: 279
December 2002
Data as of: 4/1/2003

							Data do 011 4/ 1/200		
-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.	
9,418	9,399	9,381	9,364	9,347	9,406	9,399	99.92	0.2	
3,821	3,683	3,551	3,425	3,305	3,407	3,683	108.07	3.7	
718	717	716	715	714	726	717	98.78	0.2	
8,765	8,664	8,566	8,470	8,377	8,454	8,664	102.49	1.2	
<b>Securities</b>									
-301	-297	-294	-291	-288	-297	-297	0.00	1.1	
198	198	198	198	198	198	198	100.00	0.0	
22,620	22,364	22,118	21,881	21,654	21,894	22,364	102.14	1.1	
6,945	6,945	6,945	6,945	6,945	6,945	6,945	100.00	0.0	
2,218	2,135	2,045	1,959	1,874	2,135	2,135	100.00	4.0	
235	231	227	223	220	224	231	102.95	1.9	
4,145	4,007	3,875	3,751	3,633	3,695	4,007	108.43	3.4	
3,871	3,865	3,860	3,855	3,850	3,863	3,865	100.07	0.1	
2,557	2,441	2,335	2,239	2,151	2,597	2,441	93.99	4.5	
0	0	0	0	0	0	0	0.00	0.0	
20,702	20,622	20,338	19,848	19,203	20,431	20,622	100.93	0.9	
4,694	4,586	4,406	4,219	4,032	4,569	4,586	100.37	3.1	
1	1	1	1	1	1	1	100.00	1.4	
45,365	44,829	44,031	43,039	41,908	44,457	44,829	100.84	1.5	
	9,418 3,821  718 8,765  Securities -301 198  22,620  6,945 2,218 235 4,145 3,871 2,557  0 20,702 4,694 1	9,418 9,399 3,821 3,683  718 717 8,765 8,664  Securities  -301 -297 198 198  22,620 22,364   6,945 6,945 2,218 2,135 235 231 4,145 4,007 3,871 3,865 2,557 2,441  0 0 20,702 20,622 4,694 4,586 1 1	9,418 9,399 9,381 3,821 3,683 3,551  718 717 716 8,765 8,664 8,566  Securities  -301 -297 -294 198 198 198  22,620 22,364 22,118  6,945 6,945 6,945 2,218 2,135 2,045 235 231 227 4,145 4,007 3,875 3,871 3,865 3,860 2,557 2,441 2,335  0 0 0 0 20,702 20,622 20,338 4,694 4,586 4,406 1 1 1	9,418 9,399 9,381 9,364 3,821 3,683 3,551 3,425  718 717 716 715 8,765 8,664 8,566 8,470  Securities  -301 -297 -294 -291 198 198 198 198  22,620 22,364 22,118 21,881  6,945 6,945 6,945 6,945 2,218 2,135 2,045 1,959 235 231 227 223 4,145 4,007 3,875 3,751 3,871 3,865 3,860 3,855 2,557 2,441 2,335 2,239  0 0 0 0 0 20,702 20,622 20,338 19,848 4,694 4,586 4,406 4,219 1 1 1 1	9,418 9,399 9,381 9,364 9,347 3,821 3,683 3,551 3,425 3,305  718 717 716 715 714 8,765 8,664 8,566 8,470 8,377  Securities  -301 -297 -294 -291 -288 198 198 198 198 198  22,620 22,364 22,118 21,881 21,654  6,945 6,945 6,945 6,945 2,218 2,135 2,045 1,959 1,874 235 231 227 223 220 4,145 4,007 3,875 3,751 3,633 3,871 3,865 3,860 3,855 3,850 2,557 2,441 2,335 2,239 2,151  0 0 0 0 0 0 0 0 20,702 20,622 20,338 19,848 19,203 4,694 4,586 4,406 4,219 4,032 1 1 1 1 1 1	9,418 9,399 9,381 9,364 9,347 9,406 3,821 3,683 3,551 3,425 3,305 3,407  718 717 716 715 714 726 8,765 8,664 8,566 8,470 8,377 8,454  Securities  -301 -297 -294 -291 -288 -297 198 198 198 198 198 198 198  22,620 22,364 22,118 21,881 21,654 21,894  6,945 6,945 6,945 6,945 6,945 6,945 2,218 2,135 2,045 1,959 1,874 2,135 235 231 227 223 220 224 4,145 4,007 3,875 3,751 3,633 3,695 3,871 3,865 3,860 3,855 3,850 3,863 2,557 2,441 2,335 2,239 2,151 2,597  0 0 0 0 0 0 0 0 0 20,702 20,622 20,338 19,848 19,203 20,431 4,694 4,586 4,406 4,219 4,032 4,569 1 1 1 1 1 1 1 1	9,418 9,399 9,381 9,364 9,347 9,406 9,399 3,821 3,683 3,551 3,425 3,305 3,407 3,683  718 717 716 715 714 726 717 8,765 8,664 8,566 8,470 8,377 8,454 8,664  Securities  -301 -297 -294 -291 -288 -297 -297 198 198 198 198 198 198 198 198 198 198  22,620 22,364 22,118 21,881 21,654 21,894 22,364  6,945 6,945 6,945 6,945 6,945 6,945 6,945 2,218 2,135 2,045 1,959 1,874 2,135 2,135 235 231 227 223 220 224 231 4,145 4,007 3,875 3,751 3,633 3,695 4,007 3,871 3,865 3,860 3,855 3,850 3,863 3,865 2,557 2,441 2,335 2,239 2,151 2,597 2,441  0 0 0 0 0 0 0 0 0 0 0 0 0 20,702 20,622 20,338 19,848 19,203 20,431 20,622 4,694 4,586 4,406 4,219 4,032 4,569 4,586 1 1 1 1 1 1 1 1 1 1	9,418 9,399 9,381 9,364 9,347 9,406 9,399 99.92 3,821 3,683 3,551 3,425 3,305 3,407 3,683 108.07  718 717 716 715 714 726 717 98.78 8,765 8,664 8,566 8,470 8,377 8,454 8,664 102.49  Securities  -301 -297 -294 -291 -288 -297 -297 0.00 198 198 198 198 198 198 198 198 198 100.00  22,620 22,364 22,118 21,881 21,654 21,894 22,364 102.14  6,945 6,945 6,945 6,945 6,945 6,945 6,945 100.00 2,218 2,135 2,045 1,959 1,874 2,135 2,135 100.00 235 231 227 223 220 224 231 102.95 4,145 4,007 3,875 3,751 3,633 3,695 4,007 108.43 3,871 3,865 3,860 3,855 3,850 3,863 3,865 100.07 2,557 2,441 2,335 2,239 2,151 2,597 2,441 93.99  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0.00 20,702 20,622 20,338 19,848 19,203 20,431 20,622 100.93 4,694 4,586 4,406 4,219 4,032 4,569 4,586 100.37 1 1 1 1 1 1 1 1 1 1 1 0.000	

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast All Reporting CMR

Report Prepared: 4/1/2003 7:43:22 AM

Amounts in Millions

Reporting Dockets: 279 December 2002 Data as of: 4/1/2003

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
ASSETS (cont.)									
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDA	TED SUB	SIDIARIES	, ETC.					
Repossessed Assets	175	175	175	175	175	175	175	100.00	0.0
Real Estate Held for Investment	35	35	35	35	35	35	35	100.00	0.0
Investment in Unconsolidated Subsidiaries	106	108	108	104	97	108	108	100.00	-0.7
Office Premises and Equipment	1,980	1,980	1,980	1,980	1,980	1,980	1,980	100.00	0.0
TOTAL REAL ASSETS, ETC.	2,296	2,297	2,298	2,294	2,286	2,297	2,297	100.00	0.0
MORTGAGE LOANS SERVICED FOR O	THERS								
Fixed-Rate Servicing	220	261	416	530	579		261		-37.5
Adjustable-Rate Servicing	245	259	262	262	260		259		-3.3
Float on Mortgages Serviced for Others	175	219	316	395	444		219		-32.1
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	640	740	993	1,187	1,282		740		-23.9
OTHER ASSETS									
Purchased and Excess Servicing						539			
Margin Account	0	0	0	0	0	0	0	0.00	0.0
Miscellaneous I	7,666	7,666	7,666	7,666	7,666	7,666	7,666	100.00	0.0
Miscellaneous II						2,555			
Deposit Intangibles									
Retail CD Intangible	56	74	89	104	118		74		-22.8
Transaction Account Intangible	930	1,351	1,777	2,198	2,659		1,351		-31.3
MMDA Intangible	963	1,340	1,781	2,111	2,439		1,340		-30.5
Passbook Account Intangible	1,409	2,054	2,670	3,280	3,819		2,054		-30.7
Non-Interest-Bearing Account Intangible	226	502	765	1,015	1,253		502		-53.6
TOTAL OTHER ASSETS	11,249	12,986	14,748	16,374	17,955	10,760	12,986		
Miscellaneous Assets									
Unrealized Gains Less Unamortized Yield Adjustments						984			
TOTAL ASSETS	252,144	250,262	246,946	242,500	237,619	242,133	250,262	103/101***	1.0/1.8***

#### **Present Value Estimates by Interest Rate Scenario**

Area: Northeast
All Reporting CMR

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toport i roparou: 4/1/2000 / 140:20 / till									
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
LIABILITIES									
DEPOSITS									
Fixed-Maturity									
Fixed-Rate Maturing in 12 Months or Less	40,614	40,430	40,248	40,068	39,890	40,025	40,430	101.01	0.5
Fixed-Rate Maturing in 13 Months or More	31,550	30,677	29,842	29,043	28,277	28,753	30,677	106.69	2.8
Variable-Rate	1,070	1,070	1,069	1,069	1,069	1,069	1,070	100.04	0.0
Demand									
Transaction Accounts	18,500	18,500	18,500	18,500	18,500	18,500	18,500	100/93*	0.0/2.5*
MMDAs	27,846	27,846	27,846	27,846	27,846	27,846	27,846	100/95*	0.0/1.5*
Passbook Accounts	27,246	27,246	27,246	27,246	27,246	27,246	27,246	100/92*	0.0/2.5*
Non-Interest-Bearing Accounts	11,780	11,780	11,780	11,780	11,780	11,780	11,780	100/96*	0.0/2.4*
TOTAL DEPOSITS	158,606	157,549	156,531	155,551	154,607	155,220	157,549	102/98*	0.7/1.8*
BORROWINGS									
Fixed-Maturity									
Fixed-Rate Maturing in 36 Months or Less	29,025	28,783	28,545	28,312	28,084	28,141	28,783	102.28	0.8
Fixed-Rate Maturing in 37 Months or More	7,655	7,324	7,011	6,715	6,434	6,973	7,324	105.03	4.4
Variable-Rate	3,491	3,490	3,489	3,488	3,487	3,470	3,490	100.57	0.0
TOTAL BORROWINGS	40,170	39,596	39,045	38,515	38,005	38,584	39,596	102.62	1.4
OTHER LIABILITIES									
Escrow Accounts									
For Mortgages	1,265	1,265	1,265	1,265	1,265	1,265	1,265	100.00	0.0
Other Escrow Accounts	160	155	151	146	142	167	155	92.92	3.1
Miscellaneous Other Liabilities									
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0	0.00	0.0
Miscellaneous I	3,835	3,835	3,835	3,835	3,835	3,835	3,835	100.00	0.0
Miscellaneous II	0	0	0	0	0	477			
TOTAL OTHER LIABILITIES	5,261	5,256	5,251	5,247	5,243	5,744	5,256	91.49	0.1
Other Liabilities not Included Above									
Self-Valued	21,645	20,963	20,448	20,006	19,544	19,211	20,963	109.12	2.9
Unamortized Yield Adjustments						562			
TOTAL LIABILITIES	225,681	223,364	221,275	219,319	217,400	219,321	223,364	102/99**	1.0/1.8**

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## **Present Value Estimates by Interest Rate Scenario**

Area: Northeast
All Reporting CMR

Report Prepared: 4/1/2003 7:43:23 AM

Reporting Dockets: 279
December 2002

Amounts in Millions Data as of: 4/1/2003

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND	OFF-BALAN	ICE-SHI	EET POS	SITIONS					
OPTIONAL COMMITMENTS TO ORI	GINATE								
FRMs and Balloon/2-Step Mortgages	387	181	-229	-620	-966		181		
ARMs	37	25	12	-7	-34		25		
Other Mortgages	11	0	-17	-36	-56		0		
FIRM COMMITMENTS									
Purchase/Originate Mortgages and MBS	366	128	-262	-629	-961		128		
Sell Mortgages and MBS	-1,579	-707	857	2,498	3,975		-707		
Purchase Non-Mortgage Items	15	0	-14	-28	-40		0		
Sell Non-Mortgage Items	-13	0	12	23	34		0		
INTEREST-RATE SWAPS									
Pay Fixed, Receive Floating	-48	-28	-7	13	31		-28		
Pay Floating, Receive Fixed	332	124	-77	-266	-443		124		
Basis Swaps	0	0	0	0	0		0		
Swaptions	0	0	0	0	0		0		
OTHER DERIVATIVES									
Options on Mortgages and MBS	0	1	6	13	22		1		
Interest-Rate Caps	0	0	0	0	1		0		
Interest-Rate Floors	0	0	0	0	0		0		
Futures	-3	0	3	7	11		0		
Options on Futures	0	0	0	0	0		0		
Construction LIP	-34	-58	-80	-102	-122		-58		
Self-Valued	-135	-134	-99	-52	-8		-134		
TOTAL OFF-BALANCE-SHEET POSITIONS	-665	-468	105	815	1,443		-468	·	

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Northeast Reporting Dockets: 279 All Reporting CMR** 

December 2002

**Amounts in Millions** Report Prepared: 4/1/2003 7:43:23 AM Data as of: 4/1/2003

	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	Pres.Value	PV/FV	Eff.Dur.
NET PORTFOLIO VALUE									
+ ASSETS	252,144	250,262	246,946	242,500	237,619	242,133	250,262	103/101***	1.0/1.8***
- LIABILITIES	225,681	223,364	221,275	219,319	217,400	219,321	223,364	102/99**	1.0/1.8**
+ OFF-BALANCE-SHEET POSITIONS	-665	-468	105	815	1,443		-468		
TOTAL NET PORTFOLIO VALUE	25,798	26,430	25,776	23,996	21,662	22,812	26,430	115.86	0.0

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

Area: Northeast
All Reporting CMR

Report Prepared: 4/1/2003 7:43:23 AM Amounts in Millions

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#### FIXED-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 7%	7.00 to 7.99%	8.00 to 8.99%	9.00 to 9.99%	10.00% & Above
30-YEAR MORTGAGES AND MBS		<u>'</u>			
Mortgage Loans	\$17,149	\$11,377	\$4,658	\$2,549	\$1,766
WARM	337 mo	319 mo	315 mo	306 mo	302 mo
WAC	6.29%	7.39%	8.43%	9.44%	11.04%
Amount of these that is FHA or VA Guaranteed	\$364	\$708	\$264	\$50	\$20
Securities Backed by Conventional Mortgages	\$2,938	\$663	\$105	\$12	\$5
WARM	302 mo	296 mo	240 mo	163 mo	128 mo
Weighted Average Pass-Through Rate	6.20%	7.16%	8.13%	9.26%	10.91%
Securities Backed by FHA or VA Mortgages	\$2,203	\$412	\$70	\$12	\$4
WARM	342 mo	305 mo	237 mo	176 mo	142 mo
Weighted Average Pass-Through Rate	6.21%	7.21%	8.08%	9.17%	11.16%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$15,676	\$3,966	\$1,548	\$493	\$426
WAC	6.09%	7.34%	8.33%	9.43%	11.18%
Mortgage Securities	\$8,496	\$507	\$44	\$8	\$2
Weighted Average Pass-Through Rate	5.54%	7.09%	8.10%	9.20%	10.45%
WARM (of 15-Year Loans and Securities)	162 mo	142 mo	141 mo	133 mo	133 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$2,637	\$919	\$232	\$59	\$62
WAC	6.11%	7.33%	8.37%	9.37%	11.16%
Mortgage Securities	\$1,449	\$23	\$0	\$0	\$0
Weighted Average Pass-Through Rate	5.69%	7.17%	8.00%	9.00%	10.00%
WARM (of Balloon Loans and Securities)	86 mo	86 mo	110 mo	108 mo	135 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$80,470

#### **ASSETS** (continued)

Area: Northeast All Reporting CMR

Report Prepared: 4/1/2003 7:43:24 AM

#### **Amounts in Millions**

Reporting Dockets: 279 December 2002 Data as of: 4/1/2003

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	_	urrent Market Index ARN y Coupon Reset Frequer	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$29	\$821	\$60	\$0	\$37
WAC	4.92%	5.09%	6.37%	0.00%	6.67%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$2,530	\$12,218	\$19,936	\$78	\$2,118
Weighted Average Margin	261 bp	288 bp	291 bp	140 bp	169 bp
WAČ	5.62%	6.02%	6.12 <sup>°</sup> .	4.70%	5.97 <sup>°</sup> .
WARM	275 mo	298 mo	345 mo	237 mo	284 mo
Weighted Average Time Until Next Payment Reset	2 mo	12 mo	44 mo	2 mo	16 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$37,826

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARM Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
memo nemo rentale paramo (responde de emit e 16)	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap Balances With Coupon Within 200 bp of Lifetime Cap Weighted Average Distance from Lifetime Cap Balances With Coupon 201-400 bp from Lifetime Cap Weighted Average Distance from Lifetime Cap Balances With Coupon Over 400 bp from Lifetime Cap Weighted Average Distance from Lifetime Cap Balances Without Lifetime Cap	\$35	\$28	\$20	\$0	\$2
	112 bp	109 bp	158 bp	10 bp	173 bp
	\$84	\$581	\$173	\$2	\$74
	321 bp	358 bp	343 bp	350 bp	347 bp
	\$2,280	\$12,201	\$19,481	\$71	\$2,001
	747 bp	660 bp	591 bp	800 bp	635 bp
	\$159	\$228	\$321	\$5	\$78
ARM Cap and Floor Detail Balances Subject to Periodic Rate Caps Weighted Average Periodic Rate Cap Balances Subject to Periodic Rate Floors  MBS Included in ARM Balances	\$426	\$10,909	\$15,932	\$23	\$2,032
	155 bp	198 bp	223 bp	166 bp	186 bp
	\$376	\$10,206	\$14,263	\$19	\$2,009
	\$476	\$2,648	\$2,050	\$62	\$1,228

#### **ASSETS** (continued)

Area: Northeast All Reporting CMR

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#### **Amounts in Millions**

Reporting Dockets: 279 December 2002

Data as of: 4/1/2003

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE	Balloons	Fully Amortizing
Adjustable-Rate:	•	<b>.</b>
Balances	\$5,477	\$7,388
WARM	105 mo	157 mo
Remaining Term to Full Amortization	285 mo	
Rate Index Code	0	0
Margin	216 bp	237 bp
Reset Frequency	46 mo	33 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$46	\$332
Wghted Average Distance to Lifetime Cap	30 bp	86 bp
Fixed-Rate:		
Balances	\$3,301	\$5,093
WARM	84 mo	126 mo
Remaining Term to Full Amortization	281 mo	
WAC	7.00%	7.68%

CONSTRUCTION AND LAND	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$4,426 32 mo 0	\$1,181 59 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	131 bp 5 mo	6.98%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$8,315 126 mo 0	\$6,991 138 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	38 bp 3 mo	8.51%

Data as 01. 4/1/20			
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate	
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$9,406 36 mo 134 bp 4 mo 0	\$3,407 52 mo 7.49%	
CONSUMER LOANS	Adjustable Rate	Fixed Rate	
Balances WARM Rate Index Code	\$726 79 mo 0	\$8,454 47 mo	
Margin in Column 1; WAC in Column 2 Reset Frequency	218 bp 4 mo	10.78%	
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk	
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$15	\$3,537	
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters	\$4,148 \$283 \$61 \$0	\$11,848 \$418	
Inverse Floaters & Super POs Other CMO Residuals:	\$0 \$0	\$1	
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$2	\$12 \$23	
Interest-Only MBS  WAC  Principal-Only MBS	\$0 0.00% \$0	\$82 7.14% \$0	
WAC Total Mortgage-Derivative Securities - Book Value	0.00% \$4,510	0.00% \$15,921	

#### **ASSETS** (continued)

Area: Northeast All Reporting CMR

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ORTGAGE LOANS SERVICED FOR OTHERS	3				
	Co	upon of Fixed-R	Rate Mortgages S	Serviced for Othe	ers
	Less Than 7%	7.00 to 7.99%	8.00 to 8.99%	9.00 to 9.99%	10.00% & Above
Fixed-Rate Mortgage Loan Servicing					
Balances Serviced	\$26,755	\$14,526	\$4,517	\$2,359	\$2,531
WARM	255 mo	279 mo	270 mo	265 mo	251 mo
Weighted Average Servicing Fee	31 bp	38 bp	42 bp	49 bp	51 bp
Total Number of Fixed Rate Loans Serviced that are:					
Conventional	516 loans				
FHA/VA	18 loans				
Subserviced by Others	17 loans				
	Index on Se	rviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing			_		
Balances Serviced	\$18,281	\$73	Total # of Adjustab	le-Rate Loans Servic	ed 140 loan
WARM (in months)	337 mo	216 mo		e Subserviced by Otl	
Weighted Average Servicing Fee	45 bp	44 bp		•	
Total Balances of Mortgage Loans Serviced for O	thers		\$69,041		

CACIL	DEDOCITO	AND SECURITIES
$C.\Delta.S.H.$	DEPOSITS	AND SECURITIES

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$6,945		
Equity Securities (including Mutual Funds) Subject to SFAs No. 115	\$2,135		
Zero-Coupon Securities	\$224	1.84%	18 mo
Government & Agency Securities	\$3,695	4.77%	46 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$3,863	1.24%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$2,597	5.37%	87 mo
Memo: Complex Securities (from supplemental reporting)	\$4,569		
Total Cash, Deposits, and Securities	\$24,027		

#### **ASSETS** (continued)

Area: Northeast

All Reporting CMR

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Amounts in Millions

Reporting Dockets: 279

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Amounts in Millions

Data as of: 4/1/2003

Report Prepared: 4/1/2003 7:43:24 AM	Amounts
ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$1,103 \$997 \$30 \$-533 \$857 \$490
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$222 \$198 \$109 \$519 \$20
OTHER ITEMS	
Real Estate Held for Investment	\$35
Repossessed Assets	\$175
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$108
Office Premises and Equipment	\$1,980
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$47 \$-3 \$1
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$539 \$7,666 \$2,555
TOTAL ASSETS	\$242,133

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$1,679
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$3,151
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$1,400 \$734
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$5,106 39 bp \$1,875 31 bp
Credit-Card Balances Expected to Pay Off in Grace Period	·
2.333 . 333	\$12

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Northeast
All Reporting CMR

Report Prepared: 4/1/2003 7:43:24 AM

**Amounts in Millions** 

Reporting Dockets: 279
December 2002

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#### **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Origi	Early Withdrawals During		
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter
Balances Maturing in 3 Months or Less WAC WARM	\$9,878 2.33% 2 mo	\$4,077 4.75% 2 mo	\$722 5.69% 2 mo	\$175
Balances Maturing in 4 to 12 Months WAC WARM	\$13,303 2.41% 7 mo	\$9,951 3.98% 8 mo	\$2,095 6.05% 7 mo	\$360
Balances Maturing in 13 to 36 Months WAC WARM		\$13,058 3.64% 20 mo	\$7,224 6.30% 24 mo	\$147
Balances Maturing in 37 or More Months WAC WARM			\$8,472 5.08% 64 mo	\$96

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$68,778

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$496	\$1,147	\$6,563
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$18,806	\$21,385	\$10,234
Penalty in Months of Forgone Interest	3.05 mo	5.81 mo	6.83 mo
Balances in New Accounts	\$1,733	\$1,482	\$5,188

#### **LIABILITIES (continued)**

Area: Northeast
All Reporting CMR

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**Amounts in Millions** 

Reporting Dockets: 279
December 2002

Data as of: 4/1/2003

#### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Re			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 5.00%	\$12,570	\$8,203	\$4,761	2.60%
5.00 to 5.99%	\$424	\$1,935	\$1,582	5.29%
6.00 to 6.99%	\$338	\$3,294	\$441	6.55%
7.00 to 7.99%	\$290	\$1,039	\$134	7.18%
8.00 to 8.99%	\$0	\$5	\$55	8.24%
9.00 to 9.99%	\$0	\$11	\$0	9.77%
10.00 to 10.99%	\$0	\$0	\$0	0.00%
11.00 and Above	\$0	\$34	\$0	12.00%

1 mo

19 mo

60 mo

#### **MEMOS**

WARM

Variable-Rate, Fixed-Maturity Liabilities \$23,750 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

#### **LIABILITIES (continued)**

Area: Northeast All Reporting CMR

**Amounts in Millions** 

Reporting Dockets: 279
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#### **MINORITY INTEREST AND CAPITAL**

Report Prepared: 4/1/2003 7:43:25 AM

WINORITY INTEREST AND CAPITAL			
	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts	\$18,500	1.22%	\$1,039
Money Market Deposit Accounts (MMDAs) Passbook Accounts	\$27,846 \$27,246	1.70% 1.32%	\$955 \$671
Non-Interest-Bearing Non-Maturity Deposits	\$11,780	1.0270	\$273
ESCROW ACCOUNTS	<b>#</b> 004	0.070/	
Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others	\$604 \$662	0.37% 0.17%	
Other Escrows	\$167	0.05%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$86,804		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$544		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$18		
OTHER LIABILITIES			
Collateralized Mortgage Securities Issued Miscellaneous I	\$0 \$3,835		
Miscellaneous II	\$477		
TOTAL LIABILITIES	\$219,321		
	· · · · · · · · · · · · · · · · · · ·		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$160		
EQUITY CAPITAL	\$22,651		
TOTAL LIADILITIES MINODITY INTEREST AND CARITAL	¢040.400		
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$242,133		

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Report Prepared: 4/1/2003 7:43:25 AM

**Amounts in Millions** 

Reporting Dockets: 279 December 2002 Data as of: 4/1/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	53 61	\$8 \$4 \$878 \$724
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	32 129 105 70	\$208 \$2,613 \$5,294 \$752
2002 2006 2008 2010	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained	ined	\$0 \$9 \$2 \$0
2012 2014 2016 2028	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained	10	\$19 \$9 \$12 \$43
2030 2032 2034 2036	Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained	27 32	\$193 \$1,004 \$794 \$1
2046 2052 2054 2056	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS	S	\$7 \$400 \$326 \$1
2072 2074 2082 2106	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purchase low-risk fixed-rate mtg derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea	6 sed	\$1,221 \$6,723 \$2 \$62

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

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**Amounts in Millions** 

Reporting Dockets: 279 December 2002 Data as of: 4/1/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
2108 2110 2112 2114	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released	I	\$2 \$11 \$20 \$22
2122 2126 2128 2130	Commit/sell 1-mo COFI ARM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc release Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released	d	\$4 \$2,936 \$27 \$220
2132 2134 2136 2202	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans	14 18	\$2,432 \$11,151 \$1,946 \$5
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	13 16 12	\$2 \$508 \$135 \$111
2212 2214 2216 3008	Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs	55 47 29	\$1,666 \$3,211 \$148 \$2
3010 3014 3016 3026	Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs		\$1 \$4 \$0 \$156
3032 3034 3072 3074	Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs		\$11 \$104 \$8 \$4

#### SUPPLEMENTAL REPORTING

Area: Northeast
All Reporting CMR

Report Prepared: 4/1/2003 7:43:26 AM

**Amounts in Millions** 

Reporting Dockets: 279
December 2002
Data as of: 4/1/2003

#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Firms if # > 5	Notional Amount
3076	Short option to sell "other" Mortgages	24	\$1
4002	Commit/purchase non-Mortgage financial assets		\$487
4022	Commit/sell non-Mortgage financial assets		\$259
5002	IR swap: pay fixed, receive 1-month LIBOR		\$70
5004 5010 5022 5024	IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 3-month Treasury IR swap: pay fixed, receive the prime rate IR swap: pay 1-month LIBOR, receive fixed		\$340 \$5 \$3 \$8,198
5044 6002 6004 6008	IR swap: pay the prime rate, receive fixed Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury		\$3 \$42 \$380 \$30
6032	Short interest rate Cap based on 1-month LIBOR		\$42
6034	Short interest rate Cap based on 3-month LIBOR		\$25
7002	Interest rate floor based on 1-month LIBOR		\$8
7032	Short interest rate floor based on 1-month LIBOR		\$8
8036	Short futures contract on 2-year Treasury note		\$9
8038	Short futures contract on 5-year Treasury note		\$4
8040	Short futures contract on 10-year Treasury note		\$45
8046	Short futures contract on 3-month Eurodollar		\$40
9502	Fixed-rate construction loans in process Adjustable-rate construction loans in process	127	\$609
9512		84	\$1,426