



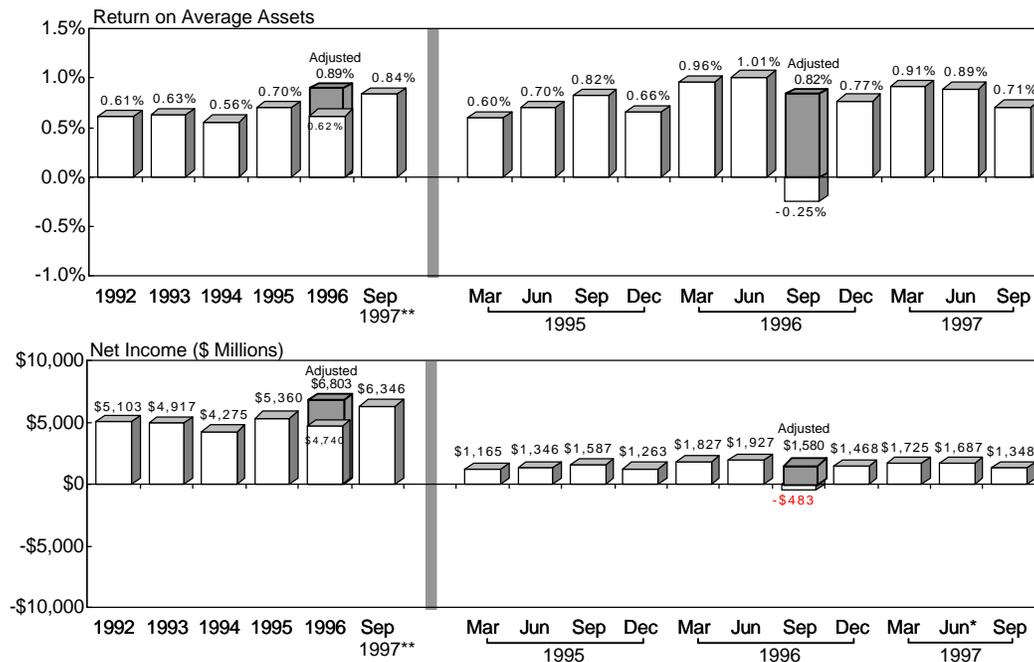
THE OTS-REGULATED THRIFT INDUSTRY THIRD QUARTER 1997 HIGHLIGHTS

Office of Thrift Supervision / December 3, 1997

Earnings Continue to be Strong and Stable

The OTS-regulated thrift industry earned \$1.3 billion in the third quarter of 1997, with a corresponding return on average assets ("ROA") of 71 basis points. These earnings were below second quarter earnings of \$1.7 billion (ROA of 89 basis points) due primarily to one-time charges incurred by three large thrifts involved in recent acquisitions. These charges caused a \$355 million drop in the three thrifts' combined third quarter net income relative to their prior quarter net income. Excluding these one-time charges, industry earnings for the third quarter (\$1.7 billion with an ROA of 92 basis points) were on par with second quarter earnings.

Year-to-date 1997 earnings remained strong at \$4.8 billion. Even without adjusting for the one-time charges, earnings for the first nine months of 1997 would rank as the industry's fourth most profitable year. Industry earnings and ROA are presented in the chart below.



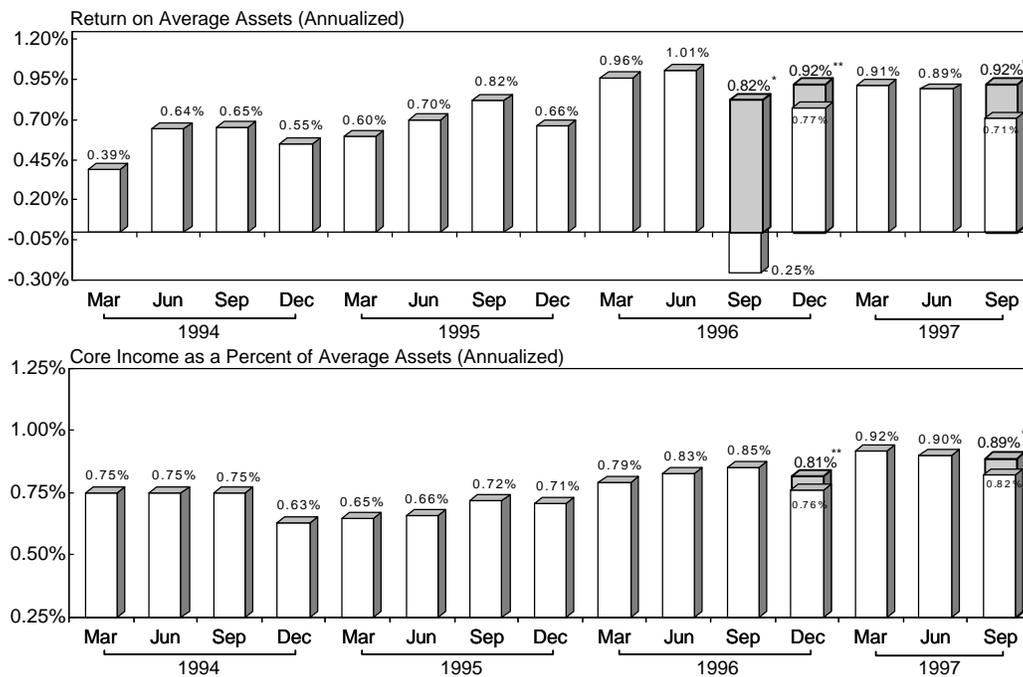
* Revised. ** Year-to-date annualized. Numbers may not add due to rounding. Adjusted data exclude the net SAIF special assessment of \$2.1 billion incurred in the third quarter of 1996.

Industry ROA, adjusted for this quarter's one-time charges and the \$2.1 billion net SAIF special assessment in the third quarter of 1996, has hovered around 90 basis points for the past seven quarters. This level of earnings is very strong by historical thrift standards and was last consistently achieved in the early 1960s.

Stability of Core Income Reflects Strong Fundamentals

The industry's profitability performance during 1997 remains both fundamentally sound and broad-based. Core income¹ is a more stable and more reliable measure of the soundness of profitability because it excludes the impact of most one-time transactions. Unfortunately, some one-time charges, especially acquisition related charges, affect our calculation of core income. Examples of such charges include: employee severance payments; expenses to change office signage; and professional fees (accountants, consultants, investment bankers, attorneys).

The chart below shows the industry's quarterly ROA and quarterly core ROA from March 1994 through September 1997. The chart also identifies the impact



¹ Core income is defined as: net interest income plus fee income, less: overhead expenses, usually called "general and administrative expense"; the 1996 SAIF special assessment; and estimated income taxes of 35 percent.

of large acquisition related charges in the fourth quarter 1996 and the third quarter of 1997. Core ROA has been less volatile than total ROA over the past 15 quarters. More significantly, core ROA has grown fairly steadily since 1994. Part of the improvement in core income in 1997 is due to the reduction in deposit insurance premiums.

The industry's third quarter core ROA was 82 basis points. Although down from 90 basis points in the prior quarter, this level of quarterly core ROA was comparable to 1996 and above the levels achieved in 1994 and 1995. Excluding the three large thrifts with large one-time acquisition related charges, third quarter core ROA would increase to 89 basis points, roughly equal to the core ROA for the first two quarters of 1997.

Sources of Continued Strength in Earnings

Relative stability in net interest margin, higher fee income, and sustained improvements in operating efficiency largely account for this continued strength in the industry's earnings. Although net interest margin fell slightly -- 3 basis points -- to 284 basis points in the third quarter from 287 basis points in the second quarter of 1997, it was approximately equal to the average net interest margin of 285 basis points for all of 1996. The decline in net interest margin from the second quarter 1997 was due to an increase in interest expense, which rose to 4.46 percent in the third quarter from 4.38 percent in the prior quarter.

An increase in long-term Federal Home Loan Bank ("FHLB") advances accounted for much of the higher interest expense. As a percent of thrift assets, FHLB advances increased to 14.0 percent in the third quarter from 13.7 percent in the prior quarter. During the third quarter, thrifts used FHLB advances to offset an outflow of deposits. Because they are federally-insured, deposits carry lower rates of interest than FHLB advances. A recent OTS Research and Analysis survey found that the interest rates on federally-insured certificates of deposits are, on average, approximately 85 basis points lower than the rates paid on FHLB advances of similar maturity.

Deposits declined to 65.8 percent of thrifts' assets in the third quarter from 66.7 percent in the previous quarter. This decline was concentrated in deposits under \$100,000 which fell to 55.7 percent of assets from 57.0 percent in the second quarter. The strong stock market performance during the last several years continued through the third quarter and undoubtedly contributed to this financial disintermediation.

The industry's fee income (mortgage loan servicing fees and other fees and charges) has increased over the past four years. Fee income as a percent of average assets was 55 basis points (annualized) for the first nine months of 1997, up 72 percent from 32 basis points in 1993. Fee income measured 59

basis points in the third quarter, up from 54 basis points in the prior quarter. Increases in fee-generating activities and products -- such as loan servicing, mutual fund and annuity sales, administration of trust assets and demand deposits -- have helped generate this higher fee income.

The industry's third quarter operating expense was also inflated by the one-time, acquisition related, charges described above. The industry's ratio of operating expense to average assets, 218 basis points in the third quarter, would decline to 208 basis points, absent these one-time acquisition related charges. Thrifts' operating expense ratio has remained relatively stable at approximately 210 basis points over the past four years excluding one-time charges and the SAIF special assessment in the third quarter of 1996.

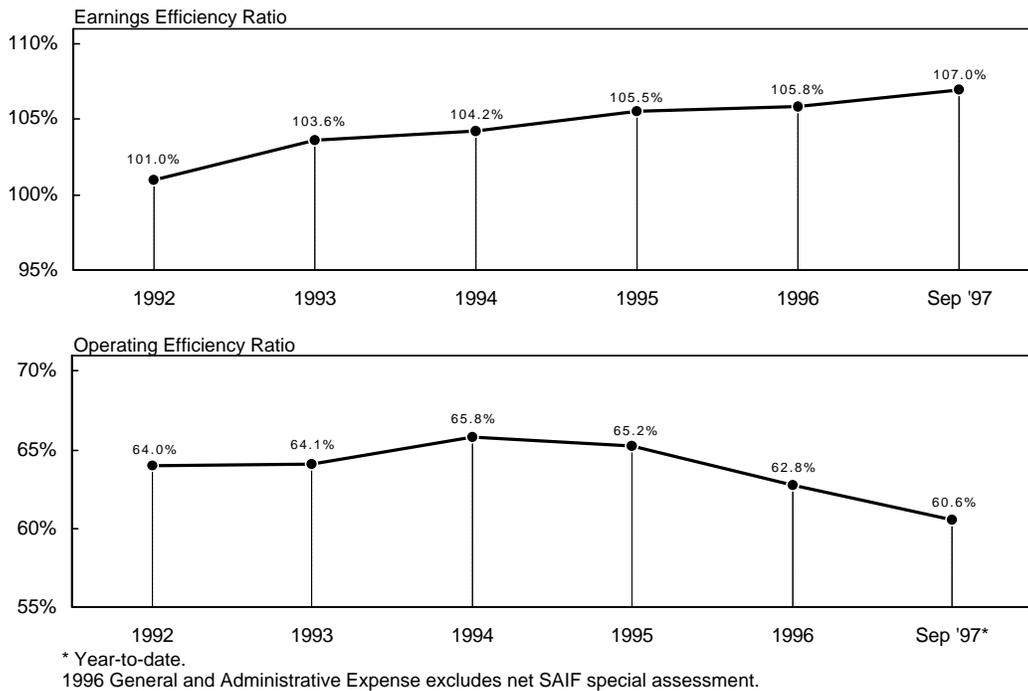
Efficiency Measures Continue to Improve in the Third Quarter

Continued efficiency gains also contributed to the industry's healthy financial performance. The chart on the next page presents the industry's operating efficiency and earnings efficiency measures¹ from 1992 through 1996 and for year-to-date 1997.

The industry's operating efficiency ratio weakened in the third quarter to 63.4 percent from 59.2 percent in the prior quarter. This weakening also reflects the impact of the large, one-time acquisition related charges incurred in the third quarter. Excluding these three thrifts, the industry's third quarter operating efficiency ratio would improve to 60.4 percent, about the same as the prior quarter and improved from the 1996 average of 62.8 percent. The 1997 year-to-date operating efficiency ratio of 60.6 percent shows continued improvement.

The industry's earnings efficiency improved approximately 6 percent between 1992 and 1996. The trend continued in the third quarter of 1997 as the industry's earnings efficiency ratio increased to 107.0 percent from 106.7 percent in the prior quarter and 105.8 percent for 1996. The industry has increased its earnings efficiency by lowering the levels of non-earning assets, such as repossessed assets, redeploying funds from cash and non-earning deposits into loans, increasing non-interest deposits, and raising capital levels.

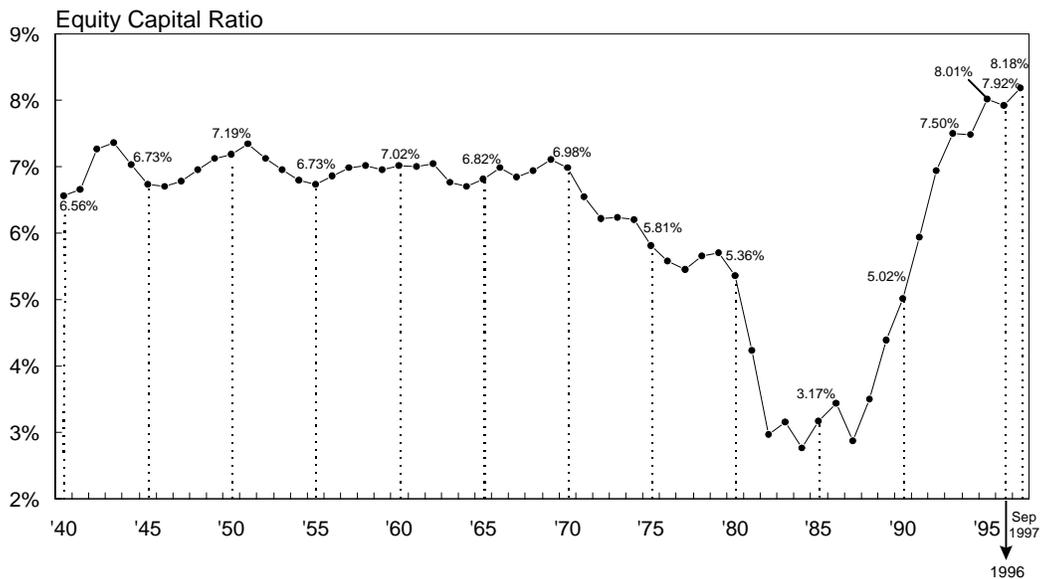
¹ Operating efficiency is the ratio of overhead expense to net interest income and fee income -- a lower ratio indicating more efficient operations. Operating efficiency measures the percentage of gross "core" earnings consumed by overhead expense. Earnings efficiency is the ratio of interest earning assets to interest bearing liabilities. Higher earnings efficiency ratios tend to increase and stabilize net interest income.



Capital Levels Remain Strong

Equity capital for the industry (capital calculated using Generally Accepted Accounting Principles) increased to a record 8.18 percent in the third quarter, surpassing the previous record of 8.11 percent set in the prior quarter. The chart on the following page presents an historical perspective of the industry's capital levels. (The slight decline in equity capital in 1996 reflects the impact of the \$2.1 billion net SAIF special assessment incurred by the industry in the third quarter of that year.)

Most regulatory capital measures also increased in the third quarter and remain well above levels needed for "well-capitalized" status. Tier 1 leverage capital ratio increased to 7.50 percent of adjusted tangible assets in the third quarter from 7.45 percent in the second quarter. Similarly, the tangible equity ratio rose to 7.48 percent from 7.44 percent. Although the industry's risk-based capital ratio fell slightly to 14.50 percent in the third quarter from 14.54 percent in the previous quarter, risk-based capital remains substantially above the 10 percent well-capitalized level. Changes in thrifts' asset mix (discussed in more detail later) accounted for this slight decline.



Virtually all thrifts (99.8 percent) met or exceeded regulatory minimum capital levels in the third quarter. Moreover, almost all thrifts (97.7 percent) exceeded the benchmarks for well-capitalized status. In the third quarter, three thrifts, with combined assets of \$90 million, were undercapitalized.

The Number and Assets of Problem Thrifts Remain at Low Levels

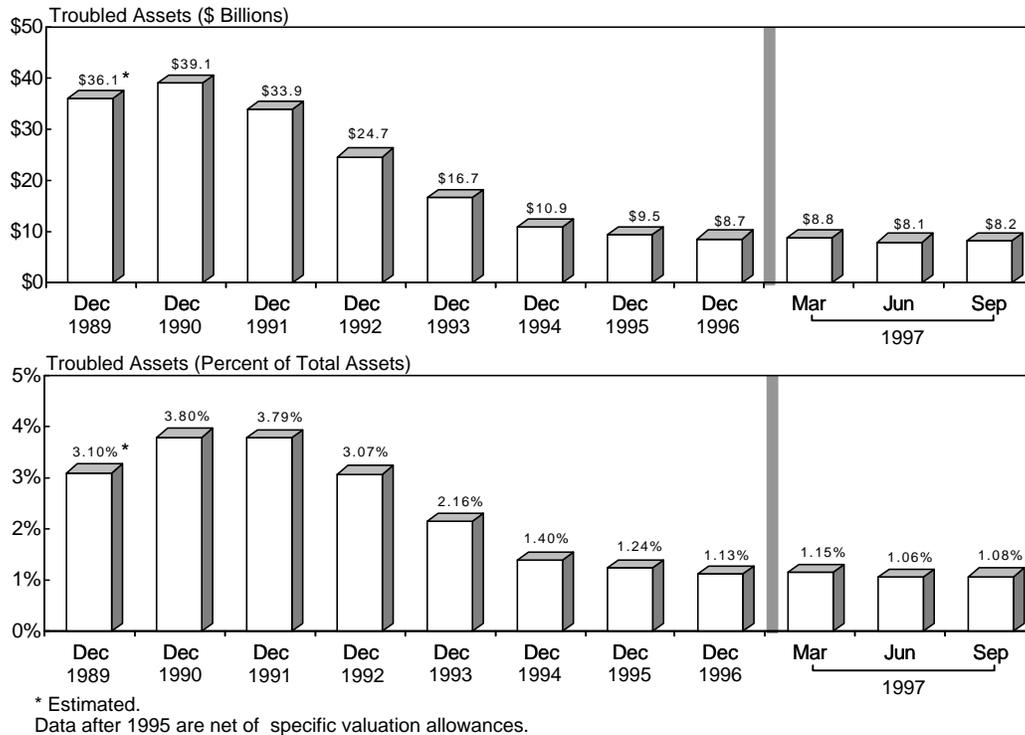
Problem thrifts, those with CAMELS ratings of "4" or "5" on their most recent safety and soundness examination, decreased to a post-FIRREA low of 23 (1.9 percent of all thrifts) in the third quarter. This exceeds the previous low of 25 set last quarter (2.0 percent). Aggregate assets of problem thrifts also fell to \$1.8 billion, or 0.2 percent of industry assets, from \$2.6 billion, (0.3 percent) last quarter. One year ago there were 31 problem thrifts (2.2 percent of thrifts) with combined assets of \$6.7 billion (0.9 percent of industry assets).

Troubled Assets Increase Slightly

Troubled assets¹ increased slightly to \$8.2 billion (1.08 percent of total assets) in the third quarter from \$8.1 billion (1.06 percent) in the prior quarter. The asset growth of two "workout specialist" thrifts accounted for this minor increase. These workout specialist thrifts purchase already delinquent loans at a

¹Troubled assets are the sum of noncurrent loans and repossessed assets, net of specific valuation allowances. Noncurrent loans measure loans that are seriously delinquent and are defined as those loans 90 days or more past due plus loans in non-accrual status.

discount and hold them temporarily while the thrift performs loan work outs, i.e. cures the delinquencies. A large portion of the assets of these two thrifts are, by definition, troubled. Together, these workout specialists held \$1.4 billion in troubled assets in the third quarter -- approximately 18 percent of the entire industry's troubled assets. Excluding these two thrifts, the industry's third quarter troubled assets-to-total assets ratio declined slightly to 0.89 percent from 0.91 percent in the prior quarter.



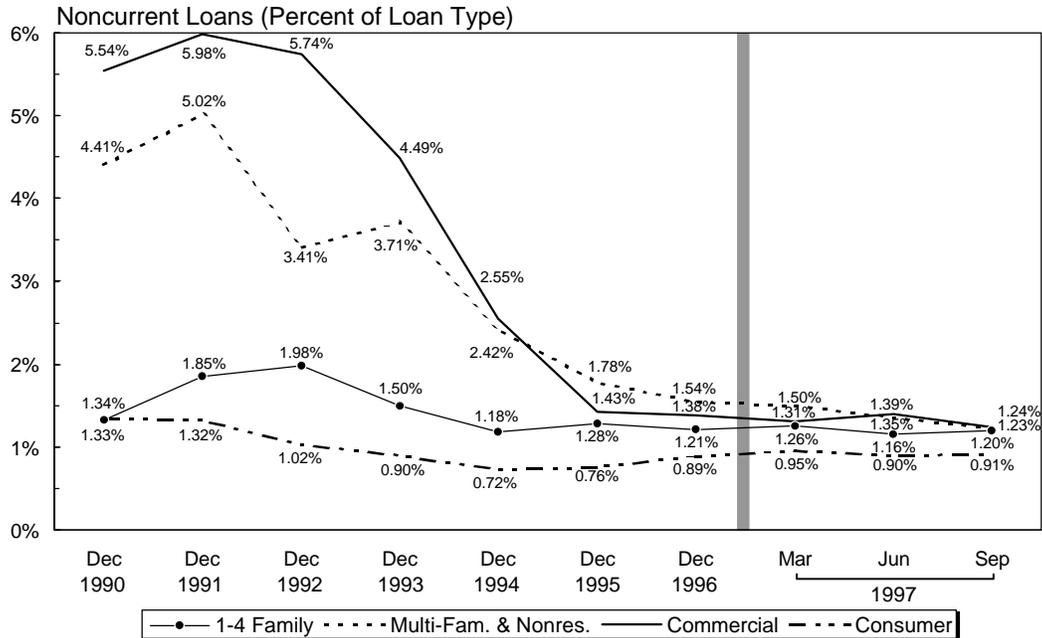
Noncurrent Loan Rates Remain Low

The chart on the following page presents thrifts' noncurrent loan rates annually from 1990 through 1996 and quarterly from March through September 1997 for four major industry loan types: single-family mortgages, consumer loans, commercial loans, and non-residential mortgage loans¹.

As shown in the chart, third quarter noncurrent loan rates remain low relative to rates over the past six years. The current quarterly trends show mixed results.

¹Non-residential mortgage loans include mortgages on multi-family housing units and commercial property.

The noncurrent rates for single-family mortgages and consumer loans increased slightly from the prior quarter, 4 basis points and 1 basis point, respectively. The noncurrent non-residential mortgage loan rate declined 12 basis points in the third quarter to 1.23 percent from 1.35 percent in the prior quarter. This decline was primarily due to the sale of noncurrent multi-family mortgages by one of the workout specialist thrifts. The noncurrent commercial loan rate declined 15 basis points in the third quarter to 1.24 percent from 1.39 percent in the second quarter.



Data after 1995 are net of specific valuation allowances.

Single-Family Mortgages Remain Thrifts' Predominant Loan Type

Single-family mortgage loans continue to be the predominant loan asset held by the industry. As of September 1997, they represented 50.8 percent of total assets. This is an increase from the 50.1 percent share for the previous quarter and the 49.3 percent share one year ago. Since December 1993, the thrift industry has steadily increased its concentration on single-family mortgage lending. As the table on the following page indicates, thrifts increased their single-family mortgage assets by almost \$33 billion, an annual growth rate of 2.4 percent. During the current quarter, single-family mortgages held by thrifts increased at a slightly higher average annualized rate (2.6 percent), rising \$2.5 billion.

	December 1993	September 1997	December 1993 to September 1997	
			\$ Change	Average Annualized Growth Rates
Total Assets	\$774.8	\$762.8	-12.0	-0.4%
Total Loans	503.7	533.9	30.2	1.6%
1-4 Family Mortgage Loans	354.7	387.8	33.1	2.4%
Construction Loans	12.7	11.4	-1.3	-2.8%
Other Mortgages	95.7	80.9	-14.8	-4.4%
Sm. Business / Commercial Loans	5.2	10.6	5.4	20.8%
Consumer Loans	35.4	43.3	7.9	5.5%
Mortgage Pool Securities	119.5	103.8	-15.7	-3.7%
Investment Securities	108.6	80.4	-28.2	-7.7%

Beginning in 1997, balances of individual loan and securities categories were reported net of loans-in-process, unamortized yield adjustments, and specific valuation allowances.
Dollars in billions.

The thrift industry also remains very active in originating, purchasing, and selling single-family mortgage loans. Measured as a percent of their assets, the industry's originations in 1996 and for the first nine months of 1997 annualized, were approximately 20 percent of their total assets. These recent rates exceeded the mortgage origination rates between 1987 through 1995 except for 1992 and 1993, the peak years of the mortgage refinancing boom. (The origination-to-assets ratios for 1992 and 1993 were 23 percent and 26 percent, respectively.)

Thrifts Expand Consumer and Commercial/Small Business Lending

The thrift industry has rapidly increased its commercial lending, with most of this focused on small businesses. Between December 1993 and September 1997, thrift commercial lending grew at an average annual rate of 20.8 percent.

Commercial and small business loans still comprise a very small part of the thrift industry's total assets -- 1.4 percent as of September 1997. A few thrifts, however, have significantly increased their commercial and small business lending, reflecting the expanded capacity for thrifts to make small business loans authorized by the Congress in the Economic Growth and Regulatory Paperwork Reduction Act of 1996. As of September 1997, there were 26 thrifts with more than 10 percent of their assets in commercial (principally small business) loans. The average growth rate in commercial loans for these 26 thrifts over the last year was 53.8 percent. OTS will continue to monitor this expansion to assure that thrifts undertake such new lending activity in a prudent and well-managed manner.

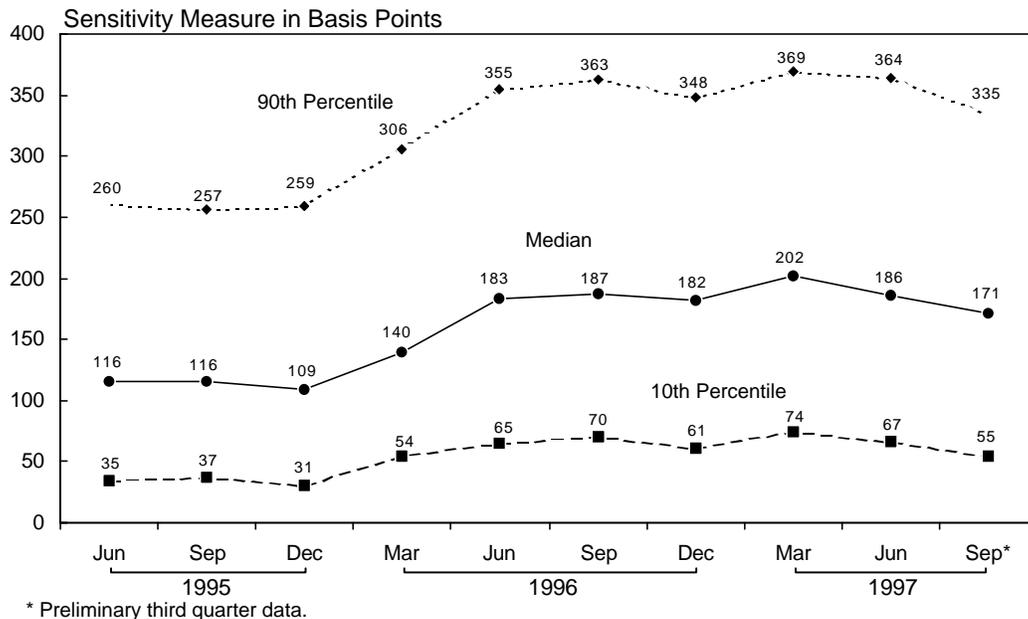
Thrifts have also increased their lending to consumers. Between December 1993 and September 1997, thrift consumer lending has increased at an annual

rate of 5.5 percent. The rate of growth has accelerated during the past year, reaching 6.7 percent between the third quarters of 1996 and 1997. Like commercial loans, consumer loans comprise a small percentage of the industry's assets, 5.7 percent as of September 1997. However, this is up from a 5.2 percent share one year ago. During the third quarter alone, thrift consumer loans increased \$3 billion from \$40.3 billion to \$43.3 billion. Auto loans (primarily a large purchase of an existing business) accounted for most of this increase.

Despite Recent Decline, Thrifts' Sensitivity to Interest Rate Risk is Higher Than Two Years Ago

Although the thrift industry has continued to increase the proportion of single-family mortgages assets held in adjustable rate mortgages ("ARM's"), 30-year fixed-rate mortgages still account for 11 percent of the thrift industry's total assets as of September 1997. Because of this, the industry remains sensitive to sudden, unexpected changes in interest rates (particularly rate increases). The OTS uses its own model to identify and monitor the aggregate industry and specific thrift sensitivity and exposure to this interest rate risk.

The chart below shows the change in aggregate industry sensitivity to interest rate changes over the last 10 quarters. The sensitivity measure, obtained from the OTS model, reflects the change in the net portfolio value of all thrift



institutions from an adverse 200 basis change in interest rates. (The net portfolio value is a measure of a thrift's economic value. It represents the net discounted

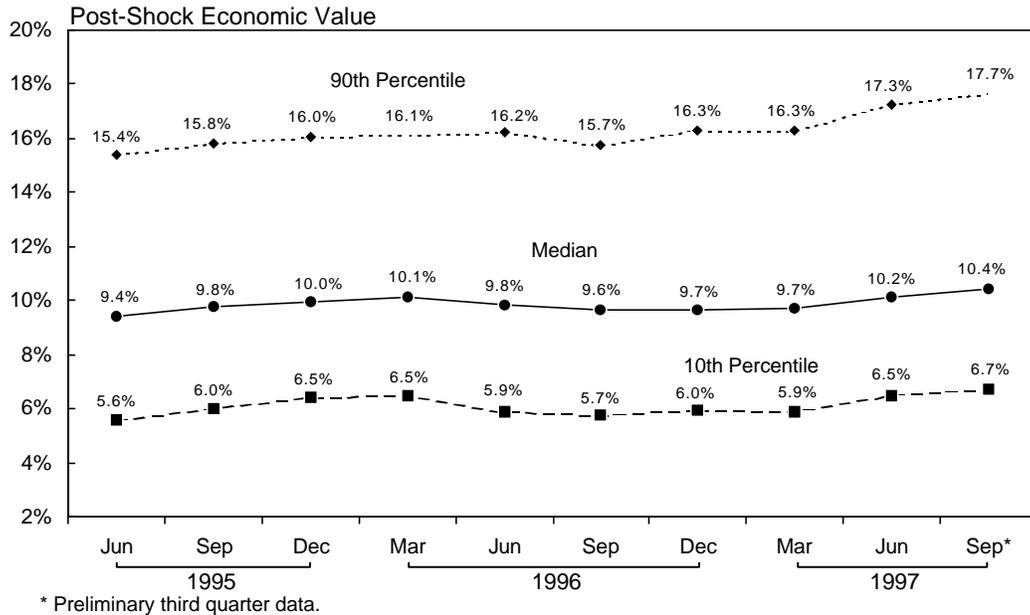
present value of the future cash flows from a thrift's current assets, liabilities, and off-balance sheet items.) The aggregate industry sensitivity measure is shown for the average (median) thrift, the least sensitive group of thrifts (those in the 10th Percentile), and the most sensitive group of thrifts (those in the 90th Percentile).

Although preliminary third quarter data show a slight decline from sensitivity levels in the first and second quarters of 1997, the 1997 industry sensitivity for all three groups remains greater than the sensitivity levels in 1995. Median industry sensitivity has increased 55 basis points, from 116 basis points in September 1995 to 171 basis points (preliminary estimates) for September 1997. The increase in sensitivity has been even greater for those thrifts in the 90th Percentile – the group most sensitive to interest rate risk. For thrifts in this group, sensitivity increased 78 basis points, from 257 basis points to 335 points (preliminary estimates) between September 1995 and 1997.

Higher Capital Levels Improve Thrifts' Ability to Absorb Interest Rate "Shocks"

Sensitivity is one of two key measures from the OTS model that OTS staff use to monitor the sensitivity and exposure of thrifts to interest rate risk. The second measure is the economic value of the thrift after an interest rate shock. The lower the post-shock economic value of a thrift, the greater the OTS supervisory concern. Fortunately, the recent build-up in the thrift industry's equity capital has increased both its pre- and post-shock economic value. As shown in the chart on the next page, the post-shock economic value has increased in the last two quarters for the average thrift (median), as well as thrifts with the weakest (10th percentile) and the strongest amounts of post-shock economic value (90th percentile). Moreover, the third quarter 1997 post-shock economic values for all three groups have strengthened from 1995 levels.

In short, higher capital levels have provided the thrift industry greater capacity to withstand any adverse impact from an interest rate change. (Another OTS quarterly report, [The Quarterly Review of Interest Rate Risk](#), describes trends in the thrift industry's sensitivity and exposure to interest rate risk more fully.) Although the industry's capital growth has improved its capacity to absorb interest rate shocks, OTS will continue to monitor both the industry's and individual thrifts' sensitivity and exposure to interest rate risk.

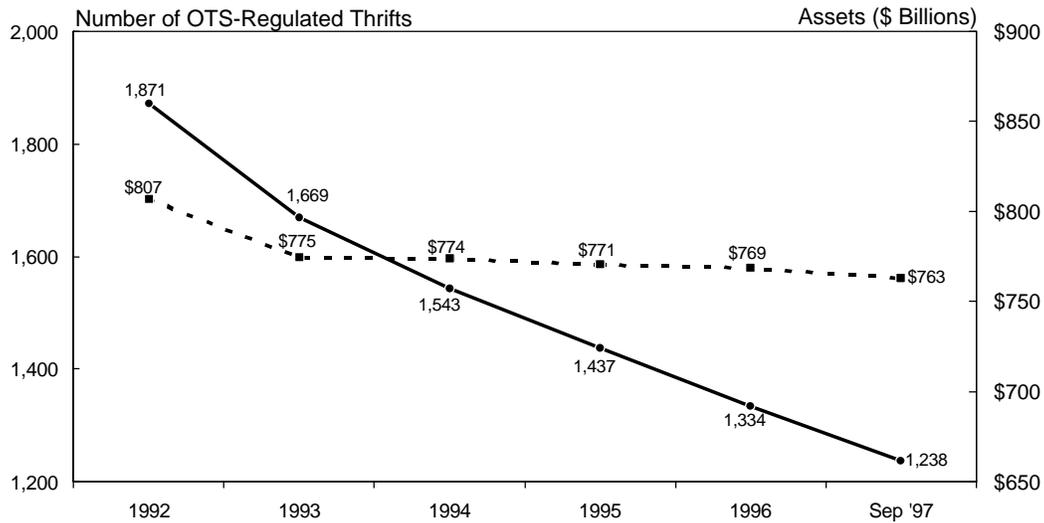


Consolidation Shrinks Numbers of Thrifts, Assets Remain Relatively Stable

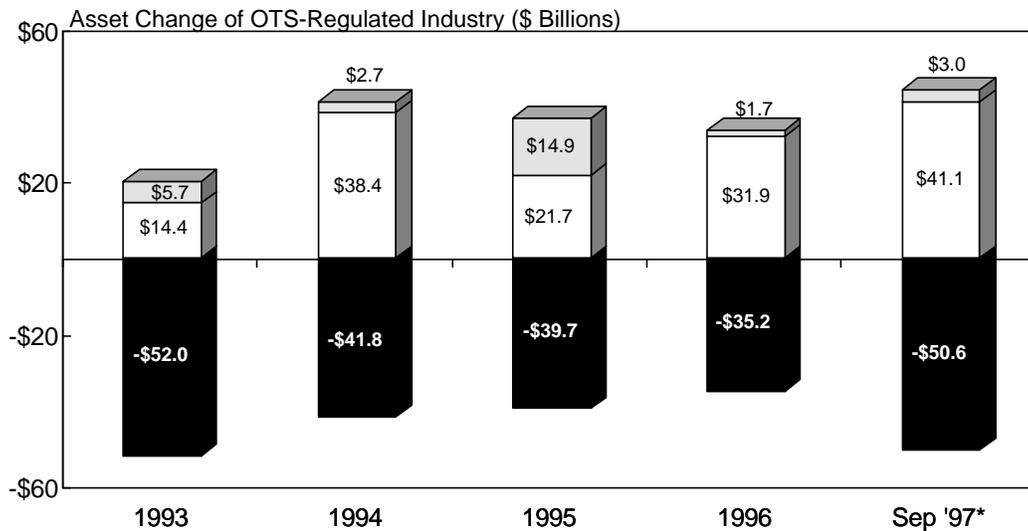
The number of thrift institutions regulated by OTS declined to 1,238 at the end of the third quarter from 1,272 in the prior quarter. This represented an annualized decline of 10.7 percent. However, aggregate assets of OTS-regulated thrifts declined at a much slower annualized rate -- 3.1 percent -- to \$763 billion from \$769 billion over the same period. The chart on the following page presents the number and assets of OTS-regulated thrifts from 1992 to September 1997.

Consolidation within the thrift industry and between the thrift and banking industries has been responsible for the continued decline in the number of thrift institutions regulated by OTS. The number of OTS-regulated thrifts declined 26 percent from 1,669 at the end of 1993 to its present level of 1,238, but assets remained relatively stable. The pace of decline in the number of thrifts accelerated to 9.6 percent for the first nine months of 1997 from rates averaging 7.2 percent from 1993 through 1996. The third quarter 1997 annualized rate of decline (10.7 percent) almost equaled the rate of decline (10.8 percent) between 1992 and 1993.

Since 1993, OTS-regulated thrift assets have declined just 1.5 percent, from \$775 billion at the end of 1993 to \$763 billion in the third quarter of 1997. The small quarterly changes in industry assets over this period primarily reflect the differences in the size of thrifts acquired by non-OTS-regulated institutions. Overall however, asset growth of thrifts remaining under OTS-regulation has largely offset the asset decline from exiting thrifts.



Asset growth for remaining OTS-regulated thrifts has been strong from 1994 through the first nine months of 1997. As shown in the chart below, internal asset growth for the first nine months of 1997 amounted to \$41 billion. This internal asset growth offset 80 percent of the \$51 billion in assets exiting the industry during this period.



■ Asset Exits □ Growth by Remaining Thrifts □ Assets of New Thrifts

* Year-to-date.

Recent Divergent Trends in Chartering Activity

Consolidation activity in 1997 indicates a change from the 1993-1996 trends. There were 610 thrift exits from OTS-regulation from 1993 through 1996. The majority (56 percent) of the decline was due to intra-industry consolidation, i.e. conversions of thrifts to state-chartered thrifts and thrift-to-thrift mergers. Conversions to commercial banks and bank acquisitions of thrifts (inter-industry consolidation) accounted for 39 percent of the number of thrift exits over the same period.

Recently, inter-industry consolidation has become the predominant reason for thrift exits. Through November 25, 1997, conversions of thrifts to commercial banks (30) were already more than double the 1993-1996 average of 15. The 52 acquisitions of thrifts by commercial banks in the same time period also exceed the average of 45 for the 1993-1996 period. In contrast, intra-industry consolidation, particularly conversions of OTS-regulated thrifts to state-chartered savings banks, has slowed in 1997 and is below the 1993-1996 averages.

For the 1993-1996 period, 66 thrifts entered OTS-regulation either through conversion from other insured institutions or as start-up thrifts. The rate of recent activity indicates an increase in thrift chartering activity. Through November 25, 1997, 19 new OTS-regulated thrifts have been formed. This is slightly ahead of the average of 17 for the 1993-1996 period.

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

						9-MONTHS ENDED				3-MONTHS ENDED	
		1993	1994	1995	1996	ADJ. 1996 (1)	SEP. 1996	ADJ.SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	1,669	1,543	1,437	1,334		1,378		1,238	1,272	1,238
Total Assets	(\$)	774.77	774.07	770.98	769.37		777.78		762.82	768.99	762.82
Net Income	(\$)	4.92	4.28	5.36	4.74	6.80	3.27	5.33	4.76	1.69	1.35
Profits	(\$)	6.95	5.96	6.04	5.91		4.26		5.20	1.76	1.66
Losses	(\$)	-2.03	-1.68	-0.68	-1.18		-0.99		-0.44	-0.07	-0.31
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	0.63	0.56	0.70	0.62	0.89	0.57	0.93	0.84	0.89	0.71
Median Ratio	(%)	0.97	0.82	0.72	0.44		0.33		0.84	0.89	0.87
Return on Average Equity	(%)	8.66	7.36	9.00	7.77	11.15	7.10	11.57	10.41	11.09	8.76
Median Ratio	(%)	11.79	9.06	7.53	4.33		3.38		8.47	8.74	8.65
Net Interest Income	(\$)	23.52	22.21	20.53	21.79		16.33		16.36	5.43	5.36
% of Average Assets	(%)	3.01	2.90	2.66	2.85		2.84		2.87	2.87	2.84
Total Fee Income	(\$)	2.51	2.68	2.87	3.65		2.67		3.18	1.04	1.12
% of Average Assets	(%)	0.35	0.36	0.39	0.51		0.50		0.59	0.55	0.59
G&A Expense	(\$)	16.68	16.37	15.26	19.14	15.97	14.93	11.76	11.83	3.83	4.11
% of Average Assets	(%)	2.13	2.14	1.98	2.50	2.09	2.60	2.04	2.08	2.02	2.18
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	7.50	7.48	8.01	7.92		7.82		8.18	8.11	8.18
Tier 1 Leverage Ratio	(%)	7.08	7.12	7.47	7.38		7.31		7.50	7.45	7.50
Risk-based Capital Ratio	(%)	14.64	14.79	15.15	14.53		14.58		14.50	14.54	14.50
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	1,550	1,439	1,392	1,290		1,310		1,209	1,247	1,209
Adequately Capitalized	(#)	109	95	38	43		64		26	22	26
Undercapitalized	(#)	8	5	4	0		3		3	1	3
Significantly Undercapitalized	(#)	1	3	1	1		0		0	1	0
Critically Undercapitalized	(#)	1	1	0	0		1		0	1	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	8	2	2	1		1		0	0	0
Problem Thrifts	(#)	101	53	41	29		31		23	25	23
Problem Thrift Assets	(\$)	77.24	30.32	10.76	5.43		6.65		1.77	2.64	1.77
Problem Thrift Assets as a % of Total Assets	(%)	9.97	3.92	1.40	0.71		0.85		0.23	0.34	0.23
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	16.75	10.86	9.54	8.71		9.08		8.20	8.15	8.20
% of Total Assets	(%)	2.16	1.40	1.24	1.13		1.17		1.08	1.06	1.08
Noncurrent Loans	(\$)	9.90	7.05	6.76	6.57		6.80		6.30	6.20	6.30
% of Total Assets	(%)	1.28	0.91	0.88	0.85		0.87		0.83	0.81	0.83
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	1.50	1.18	1.28	1.21		1.24		1.20	1.16	1.20
Multifamily Loans	(%)	3.43	2.17	1.62	1.45		1.49		0.88	1.15	0.88
Commercial Loans	(%)	4.49	2.55	1.43	1.38		1.64		1.24	1.39	1.24
Consumer Loans	(%)	0.90	0.72	0.76	0.89		0.86		0.91	0.90	0.91
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	189.45	132.63	106.32	136.08		104.69		105.53	38.11	39.42
Purchases	(\$)	61.35	45.02	40.51	57.37		43.72		43.12	13.93	17.01
Sales	(\$)	149.45	96.31	76.40	93.76		69.85		71.02	25.33	26.45
Loans Outstanding (3)	(\$)	354.75	364.02	365.29	383.86		383.46		387.76	385.27	387.76
Loans Outstanding / Total Assets	(%)	45.79	47.03	47.38	49.89		49.30		50.83	50.10	50.83

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	777.78	100.00	768.99	100.00	762.82	100.00
1-4 Family Mortgages	383.46	49.30	385.27	50.10	387.76	50.83
Mortgage Pool Securities	116.57	14.99	108.98	14.17	103.75	13.60
Multifamily Mortgages	49.01	6.30	47.50	6.18	47.54	6.23
Nonresidential Mortgages	32.91	4.23	31.39	4.08	29.91	3.92
Construction Loans	17.96	2.31	11.25	1.46	11.38	1.49
Land Loans	3.73	0.48	3.41	0.44	3.45	0.45
Commercial Loans	9.16	1.18	9.98	1.30	10.57	1.39
Consumer Loans	40.57	5.22	40.29	5.24	43.31	5.68
Cash and Noninterest-Earning Deposits	9.86	1.27	9.55	1.24	9.78	1.28
Investment Securities	91.16	11.72	86.24	11.21	80.40	10.54
Mortgage Derivatives	40.48	5.20	37.50	4.88	36.12	4.74
Reposessed Assets, Net	2.28	0.29	1.94	0.25	1.90	0.25
Real Estate Held for Investment	0.51	0.07	0.46	0.06	0.45	0.06
Office Premises & Equipment	8.17	1.05	7.93	1.03	7.82	1.03
Other Assets	29.09	3.74	29.90	3.89	30.00	3.93
Less: Contra Assets & Valuation Allowances	16.65	2.14	5.10	0.66	5.20	0.68
TOTAL LIABILITIES AND CAPITAL	777.78	100.00	768.99	100.00	762.82	100.00
Total Deposits	522.97	67.24	512.76	66.68	501.68	65.77
Deposits < or = to \$100,000	454.65	58.46	438.48	57.02	424.91	55.70
Deposits > \$100,000	68.32	8.78	74.28	9.66	76.77	10.06
Escrows	7.40	0.95	8.02	1.04	8.18	1.07
Total Borrowings	175.31	22.54	176.02	22.89	180.18	23.62
Advances from FHLB	98.80	12.70	105.35	13.70	106.61	13.98
Reverse Repurchase Agreements	44.81	5.76	40.44	5.26	42.34	5.55
Other Borrowings	31.69	4.07	30.23	3.93	31.23	4.09
Other Liabilities	11.26	1.45	9.78	1.27	10.38	1.36
EQUITY CAPITAL	60.83	7.82	62.40	8.11	62.40	8.18

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	13.88	7.21	13.73	7.24	13.78	7.30
Interest Expense	8.40	4.36	8.30	4.38	8.41	4.46
Net Interest Income	5.48	2.84	5.43	2.87	5.36	2.84
Loss Provisions-Interest Bearing Assets	0.51	0.27	0.49	0.26	0.48	0.26
Noninterest Income	1.61	0.84	1.70	0.90	1.54	0.82
Mortgage Loan Servicing Fees	0.23	0.12	0.22	0.11	0.21	0.11
Other Fees and Charges	0.72	0.37	0.82	0.43	0.91	0.48
Other Noninterest Income	0.66	0.34	0.67	0.35	0.42	0.22
Noninterest Expense	7.27	3.77	4.02	2.12	4.29	2.27
G&A Expense	7.11	3.69	3.83	2.02	4.11	2.18
Goodwill Expense	0.13	0.07	0.13	0.07	0.14	0.07
Loss Provis.-Nonint. Bearing Assets	0.03	0.01	0.06	0.03	0.04	0.02
Income Before Taxes & Extraord. Items	-0.69	-0.36	2.62	1.38	2.13	1.13
Income Taxes	-0.46	-0.24	0.93	0.49	0.78	0.41
Extraordinary Items	-0.25	-0.13	0.00	0.00	0.00	0.00
Net Income	-0.48	-0.25	1.69	0.89	1.35	0.71

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

NORTHEAST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	9-MONTHS ENDED			3-MONTHS ENDED	
							SEP. 1996	ADJ.SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	315	293	283	269		273		258	262	258
Total Assets	(\$)	125.52	126.19	140.09	139.82		139.37		146.21	140.18	146.21
Net Income	(\$)	0.43	0.99	1.00	0.95	1.25	0.64	0.94	0.92	0.30	0.33
Profits	(\$)	1.11	1.12	1.04	1.05		0.72		0.95	0.32	0.34
Losses	(\$)	-0.68	-0.13	-0.04	-0.10		-0.08		-0.03	-0.01	-0.01
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	0.35	0.79	0.77	0.68	0.89	0.61	0.89	0.88	0.88	0.91
Median Ratio	(%)	0.92	0.86	0.70	0.44		0.34		0.80	0.82	0.81
Return on Average Equity	(%)	5.00	10.50	9.59	8.30	10.87	7.40	10.82	10.65	10.60	10.95
Median Ratio	(%)	11.56	9.61	7.47	4.47		3.51		8.30	8.53	8.53
Net Interest Income	(\$)	3.92	3.92	3.83	4.18		3.15		3.17	1.05	1.09
% of Average Assets	(%)	3.19	3.10	2.96	2.99		2.99		3.06	3.06	3.07
Total Fee Income	(\$)	0.26	0.29	0.32	0.41		0.30		0.39	0.12	0.15
% of Average Assets	(%)	0.23	0.24	0.26	0.33		0.32		0.43	0.35	0.43
G&A Expense	(\$)	2.63	2.61	2.58	3.17	2.71	2.47	2.02	2.07	0.68	0.72
% of Average Assets	(%)	2.14	2.07	2.00	2.27	1.94	2.35	1.92	2.00	1.98	2.01
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	7.33	7.74	8.41	8.24		8.15		8.40	8.29	8.40
Tier 1 Leverage Ratio	(%)	7.10	7.49	7.89	7.60		7.56		7.76	7.67	7.76
Risk-based Capital Ratio	(%)	15.48	16.72	17.35	16.35		16.52		16.22	16.43	16.22
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	294	278	278	264		264		257	261	257
Adequately Capitalized	(#)	17	13	3	5		8		1	1	1
Undercapitalized	(#)	3	2	1	0		0		0	0	0
Significantly Undercapitalized	(#)	0	0	0	0		0		0	0	0
Critically Undercapitalized	(#)	1	0	0	0		1		0	0	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	1	0	1	0		0		0	0	0
Problem Thrifts	(#)	21	6	2	0		1		1	0	1
Problem Thrift Assets	(\$)	15.37	0.77	0.31	0.00		0.02		0.23	0.00	0.23
Problem Thrift Assets as a % of Total Assets	(%)	12.25	0.61	0.22	0.00		0.01		0.16	0.00	0.16
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	3.59	2.22	1.76	2.02		1.95		2.36	2.07	2.36
% of Total Assets	(%)	2.86	1.76	1.26	1.44		1.40		1.61	1.47	1.61
Noncurrent Loans	(\$)	2.32	1.54	1.27	1.64		1.55		2.04	1.75	2.04
% of Total Assets	(%)	1.85	1.22	0.91	1.17		1.11		1.39	1.25	1.39
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	2.35	1.60	1.43	1.69		1.62		2.29	1.93	2.29
Multifamily Loans	(%)	8.97	5.90	1.92	3.69		3.30		2.72	3.81	2.72
Commercial Loans	(%)	7.27	5.12	2.52	2.66		2.89		2.03	2.17	2.03
Consumer Loans	(%)	1.20	1.20	1.19	1.11		1.18		0.85	0.92	0.85
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	16.99	12.96	12.38	18.76		14.89		13.51	4.74	5.29
Purchases	(\$)	6.13	3.95	8.38	12.38		10.66		4.27	1.37	1.66
Sales	(\$)	12.34	7.14	5.64	8.64		6.96		5.82	1.98	2.23
Loans Outstanding (3)	(\$)	49.91	50.03	59.58	63.39		61.81		65.57	61.63	65.57
Loans Outstanding / Total Assets	(%)	39.77	39.64	42.53	45.33		44.35		44.85	43.96	44.85

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

NORTHEAST REGION

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	139.37	100.00	140.18	100.00	146.21	100.00
1-4 Family Mortgages	61.81	44.35	61.63	43.96	65.57	44.85
Mortgage Pool Securities	24.07	17.27	24.29	17.33	23.53	16.09
Multifamily Mortgages	5.92	4.25	5.84	4.16	5.94	4.06
Nonresidential Mortgages	6.35	4.56	6.72	4.79	6.87	4.70
Construction Loans	1.65	1.18	1.09	0.78	1.20	0.82
Land Loans	0.32	0.23	0.28	0.20	0.27	0.19
Commercial Loans	1.76	1.26	2.05	1.46	2.35	1.61
Consumer Loans	6.28	4.51	6.07	4.33	7.89	5.40
Cash and Noninterest-Earning Deposits	1.68	1.21	1.70	1.21	1.81	1.24
Investment Securities	25.15	18.05	24.99	17.83	24.84	16.99
Mortgage Derivatives	12.71	9.12	12.98	9.26	13.15	9.00
Reposessed Assets, Net	0.40	0.29	0.32	0.23	0.32	0.22
Real Estate Held for Investment	0.09	0.06	0.07	0.05	0.08	0.05
Office Premises & Equipment	1.34	0.96	1.36	0.97	1.40	0.95
Other Assets	4.70	3.38	4.56	3.25	5.00	3.42
Less: Contra Assets & Valuation Allowances	2.16	1.55	0.78	0.56	0.85	0.58
TOTAL LIABILITIES AND CAPITAL	139.37	100.00	140.18	100.00	146.21	100.00
Total Deposits	97.82	70.19	97.02	69.21	100.19	68.52
Deposits < or = to \$100,000	88.93	63.81	86.89	61.98	88.33	60.42
Deposits > \$100,000	8.89	6.38	10.13	7.23	11.85	8.11
Escrows	1.15	0.83	1.22	0.87	1.17	0.80
Total Borrowings	27.44	19.69	29.06	20.73	31.01	21.21
Advances from FHLB	15.12	10.85	17.64	12.59	18.18	12.44
Reverse Repurchase Agreements	10.37	7.44	9.10	6.49	10.44	7.14
Other Borrowings	1.95	1.40	2.31	1.65	2.39	1.63
Other Liabilities	1.60	1.15	1.27	0.90	1.56	1.07
EQUITY CAPITAL	11.36	8.15	11.62	8.29	12.28	8.40

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.45	7.10	2.48	7.22	2.62	7.35
Interest Expense	1.42	4.11	1.43	4.16	1.53	4.29
Net Interest Income	1.03	3.00	1.05	3.06	1.09	3.07
Loss Provisions-Interest Bearing Assets	0.06	0.16	0.08	0.25	0.07	0.21
Noninterest Income	0.20	0.57	0.22	0.64	0.24	0.69
Mortgage Loan Servicing Fees	0.03	0.09	0.03	0.10	0.04	0.11
Other Fees and Charges	0.08	0.23	0.09	0.26	0.11	0.32
Other Noninterest Income	0.09	0.25	0.10	0.29	0.09	0.25
Noninterest Expense	1.17	3.39	0.71	2.06	0.74	2.09
G&A Expense	1.14	3.30	0.68	1.98	0.72	2.01
Goodwill Expense	0.02	0.06	0.02	0.06	0.02	0.07
Loss Provis.-Nonint. Bearing Assets	0.01	0.03	0.01	0.02	0.01	0.02
Income Before Taxes & Extraord. Items	0.00	0.01	0.48	1.40	0.52	1.46
Income Taxes	-0.02	-0.05	0.18	0.52	0.19	0.54
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	0.02	0.07	0.30	0.88	0.33	0.91

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

SOUTHEAST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	9-MONTHS ENDED			3-MONTHS ENDED	
							SEP. 1996	ADJ. SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	343	319	291	264		278		246	254	246
Total Assets	(\$)	94.50	82.29	73.01	61.71		65.15		62.72	63.94	62.72
Net Income	(\$)	0.66	0.67	0.58	0.34	0.53	0.22	0.41	0.42	0.14	0.14
Profits	(\$)	0.95	0.74	0.64	0.46		0.32		0.45	0.15	0.16
Losses	(\$)	-0.29	-0.07	-0.06	-0.12		-0.10		-0.03	-0.01	-0.01
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	0.68	0.78	0.74	0.53	0.83	0.44	0.83	0.89	0.90	0.92
Median Ratio	(%)	0.99	0.79	0.74	0.44		0.33		0.83	0.88	0.87
Return on Average Equity	(%)	9.15	9.73	8.76	5.82	9.04	4.82	9.00	9.60	9.79	9.69
Median Ratio	(%)	11.85	9.19	8.03	4.30		3.60		8.40	8.69	8.73
Net Interest Income	(\$)	3.11	2.73	2.32	2.11		1.59		1.55	0.53	0.49
% of Average Assets	(%)	3.21	3.19	2.99	3.28		3.23		3.31	3.39	3.14
Total Fee Income	(\$)	0.36	0.42	0.51	0.66		0.49		0.54	0.16	0.22
% of Average Assets	(%)	0.38	0.55	0.73	1.12		1.08		1.39	1.04	1.39
G&A Expense	(\$)	2.35	2.13	1.97	2.16	1.86	1.68	1.39	1.44	0.47	0.49
% of Average Assets	(%)	2.42	2.48	2.54	3.35	2.90	3.41	2.82	3.06	2.98	3.14
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	7.58	8.22	8.98	9.10		9.11		9.58	9.31	9.58
Tier 1 Leverage Ratio	(%)	7.32	8.03	8.51	8.62		8.57		8.96	8.70	8.96
Risk-based Capital Ratio	(%)	15.01	16.30	16.62	16.01		16.08		16.09	16.05	16.09
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	307	292	281	251		261		233	243	233
Adequately Capitalized	(#)	34	26	9	12		16		11	10	11
Undercapitalized	(#)	2	1	0	0		1		2	0	2
Significantly Undercapitalized	(#)	0	0	0	1		0		0	1	0
Critically Undercapitalized	(#)	0	0	0	0		0		0	0	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	0	0	0	0		0		0	0	0
Problem Thrifts	(#)	35	19	15	13		13		12	12	12
Problem Thrift Assets	(\$)	12.79	3.32	1.33	0.85		0.87		0.73	0.87	0.73
Problem Thrift Assets as a % of Total Assets	(%)	13.53	4.03	1.82	1.38		1.34		1.17	1.36	1.17
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	2.13	1.34	0.97	0.79		0.82		0.74	0.75	0.74
% of Total Assets	(%)	2.25	1.62	1.33	1.28		1.25		1.18	1.17	1.18
Noncurrent Loans	(\$)	1.02	0.64	0.51	0.49		0.50		0.48	0.46	0.48
% of Total Assets	(%)	1.08	0.78	0.70	0.80		0.77		0.77	0.72	0.77
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	1.10	0.82	0.83	0.94		0.93		0.99	0.88	0.99
Multifamily Loans	(%)	2.12	2.39	1.98	1.39		1.93		1.39	1.50	1.39
Commercial Loans	(%)	5.14	2.75	1.71	1.97		3.13		1.48	1.61	1.48
Consumer Loans	(%)	1.38	0.82	1.04	1.54		1.03		1.52	1.43	1.52
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	27.38	14.96	9.94	11.58		8.95		8.84	3.14	3.22
Purchases	(\$)	7.68	6.23	3.22	3.03		1.94		3.71	1.47	1.38
Sales	(\$)	19.90	11.01	6.01	6.35		4.85		6.55	2.26	2.51
Loans Outstanding (3)	(\$)	42.31	39.20	34.36	29.67		30.39		29.28	30.67	29.28
Loans Outstanding / Total Assets	(%)	44.77	47.63	47.06	48.08		46.65		46.68	47.97	46.68

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

SOUTHEAST REGION

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	65.15	100.00	63.94	100.00	62.72	100.00
1-4 Family Mortgages	30.39	46.65	30.67	47.97	29.28	46.68
Mortgage Pool Securities	6.64	10.20	5.84	9.14	6.73	10.73
Multifamily Mortgages	1.09	1.67	0.94	1.47	0.91	1.45
Nonresidential Mortgages	3.97	6.09	3.89	6.09	3.72	5.93
Construction Loans	3.83	5.88	2.32	3.63	2.36	3.77
Land Loans	1.21	1.86	1.16	1.82	1.18	1.88
Commercial Loans	1.12	1.72	1.18	1.84	1.12	1.79
Consumer Loans	5.38	8.26	4.98	7.79	5.07	8.08
Cash and Noninterest-Earning Deposits	1.16	1.78	1.18	1.85	1.15	1.84
Investment Securities	9.46	14.52	8.76	13.70	8.16	13.01
Mortgage Derivatives	2.55	3.92	2.09	3.27	2.00	3.19
Reposessed Assets, Net	0.32	0.49	0.29	0.45	0.26	0.41
Real Estate Held for Investment	0.05	0.08	0.05	0.08	0.05	0.08
Office Premises & Equipment	0.99	1.52	1.00	1.56	1.00	1.60
Other Assets	2.07	3.17	2.13	3.34	2.20	3.50
Less: Contra Assets & Valuation Allowances	2.53	3.89	0.47	0.73	0.47	0.74
TOTAL LIABILITIES AND CAPITAL	65.15	100.00	63.94	100.00	62.72	100.00
Total Deposits	49.30	75.66	47.99	75.06	46.90	74.79
Deposits < or = to \$100,000	42.74	65.61	40.92	63.99	39.72	63.33
Deposits > \$100,000	6.55	10.06	7.07	11.06	7.19	11.46
Escrows	0.40	0.61	0.59	0.93	0.36	0.57
Total Borrowings	8.52	13.08	8.39	13.13	8.43	13.44
Advances from FHLB	5.76	8.84	6.16	9.63	6.39	10.19
Reverse Repurchase Agreements	1.91	2.94	1.20	1.88	1.05	1.67
Other Borrowings	0.85	1.30	1.03	1.61	0.99	1.57
Other Liabilities	1.00	1.54	1.01	1.58	1.02	1.63
EQUITY CAPITAL	5.93	9.11	5.95	9.31	6.01	9.58

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	1.22	7.60	1.20	7.66	1.16	7.46
Interest Expense	0.68	4.26	0.67	4.27	0.67	4.31
Net Interest Income	0.54	3.34	0.53	3.39	0.49	3.14
Loss Provisions-Interest Bearing Assets	0.09	0.56	0.06	0.39	0.07	0.43
Noninterest Income	0.23	1.45	0.24	1.54	0.31	2.00
Mortgage Loan Servicing Fees	0.01	0.06	0.01	0.09	0.01	0.09
Other Fees and Charges	0.16	1.02	0.15	0.96	0.20	1.31
Other Noninterest Income	0.06	0.37	0.08	0.50	0.09	0.60
Noninterest Expense	0.78	4.87	0.48	3.08	0.50	3.24
G&A Expense	0.76	4.77	0.47	2.98	0.49	3.14
Goodwill Expense	0.01	0.05	0.01	0.06	0.01	0.06
Loss Provis.-Nonint. Bearing Assets	0.01	0.05	0.01	0.04	0.01	0.04
Income Before Taxes & Extraord. Items	-0.10	-0.63	0.23	1.47	0.23	1.48
Income Taxes	-0.04	-0.27	0.09	0.56	0.08	0.54
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	-0.02
Net Income	-0.06	-0.37	0.14	0.90	0.14	0.92

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

CENTRAL REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	9-MONTHS ENDED			3-MONTHS ENDED	
							SEP. 1996	ADJ.SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	517	470	433	405		417		363	377	363
Total Assets	(\$)	145.11	147.36	157.25	158.17		162.45		151.52	156.10	151.52
Net Income	(\$)	1.42	1.13	1.32	1.11	1.58	0.70	1.17	1.20	0.42	0.38
Profits	(\$)	1.59	1.33	1.47	1.33		0.90		1.22	0.42	0.39
Losses	(\$)	-0.17	-0.20	-0.15	-0.21		-0.20		-0.02	0.00	-0.01
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	0.97	0.79	0.85	0.70	1.00	0.59	0.98	1.04	1.09	1.01
Median Ratio	(%)	0.98	0.83	0.77	0.44		0.35		0.88	0.93	0.93
Return on Average Equity	(%)	12.02	9.32	9.89	8.10	11.51	6.69	11.18	11.83	12.43	11.05
Median Ratio	(%)	10.91	8.79	7.29	3.98		2.90		8.45	8.75	8.47
Net Interest Income	(\$)	4.58	4.36	4.25	4.55		3.42		3.40	1.13	1.09
% of Average Assets	(%)	3.12	3.02	2.75	2.88		2.87		2.94	2.93	2.89
Total Fee Income	(\$)	0.43	0.48	0.57	0.68		0.51		0.55	0.18	0.18
% of Average Assets	(%)	0.33	0.34	0.38	0.43		0.44		0.49	0.46	0.49
G&A Expense	(\$)	3.03	2.95	3.10	3.92	3.20	3.11	2.39	2.39	0.81	0.76
% of Average Assets	(%)	2.06	2.05	2.00	2.47	2.02	2.61	2.00	2.07	2.10	2.02
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	8.31	8.52	8.77	8.46		8.44		9.15	9.12	9.15
Tier 1 Leverage Ratio	(%)	8.08	8.18	8.30	8.00		8.01		8.09	8.10	8.09
Risk-based Capital Ratio	(%)	17.35	17.21	17.22	15.98		16.30		15.64	15.85	15.64
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	507	456	424	396		403		356	370	356
Adequately Capitalized	(#)	10	14	9	9		13		6	6	6
Undercapitalized	(#)	0	0	0	0		1		1	1	1
Significantly Undercapitalized	(#)	0	0	0	0		0		0	0	0
Critically Undercapitalized	(#)	0	0	0	0		0		0	0	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	0	0	0	0		0		0	0	0
Problem Thrifts	(#)	6	2	4	3		3		2	3	2
Problem Thrift Assets	(\$)	3.83	0.05	0.86	0.73		0.74		0.03	0.71	0.03
Problem Thrift Assets as a % of Total Assets	(%)	2.64	0.03	0.55	0.46		0.45		0.02	0.45	0.02
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	1.12	0.86	1.17	1.06		1.29		1.01	1.02	1.01
% of Total Assets	(%)	0.78	0.59	0.74	0.67		0.79		0.67	0.65	0.67
Noncurrent Loans	(\$)	0.71	0.64	1.01	0.89		1.12		0.83	0.84	0.83
% of Total Assets	(%)	0.49	0.43	0.64	0.56		0.69		0.54	0.54	0.54
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	0.59	0.59	0.87	0.68		0.89		0.65	0.64	0.65
Multifamily Loans	(%)	1.21	0.92	1.35	1.46		1.50		0.83	1.14	0.83
Commercial Loans	(%)	3.52	1.46	1.16	1.24		1.38		0.91	1.00	0.91
Consumer Loans	(%)	0.59	0.44	0.84	0.93		0.95		1.17	1.17	1.17
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	43.09	26.49	28.14	38.41		29.91		27.70	9.47	10.73
Purchases	(\$)	14.04	9.98	10.25	12.24		9.60		9.33	3.01	3.71
Sales	(\$)	31.74	18.58	20.55	29.96		22.02		20.25	6.99	7.32
Loans Outstanding (3)	(\$)	68.50	72.24	77.74	80.77		83.60		80.21	80.66	80.21
Loans Outstanding / Total Assets	(%)	47.21	49.02	49.43	51.07		51.46		52.93	51.67	52.93

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

CENTRAL REGION

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	162.45	100.00	156.10	100.00	151.52	100.00
1-4 Family Mortgages	83.60	51.46	80.66	51.67	80.21	52.93
Mortgage Pool Securities	20.29	12.49	16.62	10.65	14.63	9.65
Multifamily Mortgages	6.22	3.83	6.02	3.86	5.68	3.75
Nonresidential Mortgages	5.48	3.38	5.38	3.45	4.97	3.28
Construction Loans	4.94	3.04	3.06	1.96	3.00	1.98
Land Loans	0.98	0.60	0.89	0.57	0.89	0.58
Commercial Loans	1.96	1.21	2.51	1.61	2.34	1.54
Consumer Loans	10.98	6.76	11.23	7.19	11.73	7.74
Cash and Noninterest-Earning Deposits	2.29	1.41	2.21	1.41	2.20	1.45
Investment Securities	20.49	12.61	19.90	12.75	18.49	12.20
Mortgage Derivatives	9.21	5.67	8.50	5.44	8.02	5.29
Reposessed Assets, Net	0.17	0.10	0.19	0.12	0.19	0.12
Real Estate Held for Investment	0.14	0.09	0.14	0.09	0.14	0.09
Office Premises & Equipment	1.81	1.11	1.71	1.10	1.66	1.10
Other Assets	6.59	4.06	6.44	4.13	6.24	4.12
Less: Contra Assets & Valuation Allowances	3.49	2.15	0.85	0.55	0.82	0.54
TOTAL LIABILITIES AND CAPITAL	162.45	100.00	156.10	100.00	151.52	100.00
Total Deposits	113.67	69.97	110.73	70.94	106.23	70.11
Deposits < or = to \$100,000	99.09	61.00	95.40	61.11	90.67	59.84
Deposits > \$100,000	14.57	8.97	15.33	9.82	15.55	10.26
Escrows	1.58	0.97	1.66	1.07	1.52	1.00
Total Borrowings	31.11	19.15	27.57	17.66	27.99	18.47
Advances from FHLB	19.60	12.07	19.72	12.63	19.54	12.90
Reverse Repurchase Agreements	5.88	3.62	5.30	3.40	5.56	3.67
Other Borrowings	5.63	3.46	2.55	1.63	2.89	1.91
Other Liabilities	2.39	1.47	1.91	1.22	1.92	1.27
EQUITY CAPITAL	13.70	8.44	14.23	9.12	13.87	9.15

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.93	7.29	2.84	7.37	2.76	7.34
Interest Expense	1.77	4.40	1.71	4.44	1.67	4.45
Net Interest Income	1.16	2.89	1.13	2.93	1.09	2.89
Loss Provisions-Interest Bearing Assets	0.07	0.19	0.08	0.20	0.08	0.21
Noninterest Income	0.36	0.90	0.44	1.15	0.39	1.05
Mortgage Loan Servicing Fees	0.05	0.12	0.04	0.10	0.03	0.09
Other Fees and Charges	0.13	0.32	0.14	0.36	0.15	0.40
Other Noninterest Income	0.19	0.46	0.27	0.69	0.21	0.56
Noninterest Expense	1.55	3.87	0.85	2.21	0.81	2.15
G&A Expense	1.51	3.75	0.81	2.10	0.76	2.02
Goodwill Expense	0.04	0.11	0.04	0.12	0.05	0.13
Loss Provis.-Nonint. Bearing Assets	0.00	0.01	0.00	0.00	0.00	0.00
Income Before Taxes & Extraord. Items	-0.10	-0.26	0.64	1.67	0.59	1.58
Income Taxes	-0.05	-0.13	0.22	0.58	0.21	0.57
Extraordinary Items	-0.04	-0.11	0.00	0.00	0.00	0.00
Net Income	-0.10	-0.24	0.42	1.09	0.38	1.01

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

MIDWEST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	9-MONTHS ENDED			3-MONTHS ENDED	
							SEP. 1996	ADJ. SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	341	320	302	282		290		264	270	264
Total Assets	(\$)	111.45	121.52	124.03	124.57		126.65		93.95	101.10	93.95
Net Income	(\$)	1.49	0.80	1.24	1.45	1.80	1.18	1.53	0.68	0.23	0.15
Profits	(\$)	1.55	1.07	1.27	1.62		1.31		0.82	0.25	0.25
Losses	(\$)	-0.06	-0.27	-0.03	-0.16		-0.13		-0.14	-0.02	-0.10
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	1.33	0.71	1.00	1.14	1.42	1.23	1.59	0.90	0.91	0.64
Median Ratio	(%)	1.09	0.85	0.77	0.46		0.34		0.86	0.90	0.86
Return on Average Equity	(%)	18.58	9.20	12.98	14.00	17.32	15.13	19.55	10.65	10.86	7.38
Median Ratio	(%)	13.87	9.32	7.84	4.66		3.58		8.45	8.70	8.50
Net Interest Income	(\$)	3.11	3.05	3.19	3.47		2.60		2.15	0.69	0.67
% of Average Assets	(%)	2.78	2.70	2.58	2.73		2.70		2.87	2.78	2.88
Total Fee Income	(\$)	0.42	0.53	0.64	0.83		0.60		0.53	0.17	0.17
% of Average Assets	(%)	0.43	0.50	0.54	0.73		0.71		0.74	0.70	0.74
G&A Expense	(\$)	2.37	2.40	2.46	3.22	2.69	2.53	2.00	1.59	0.52	0.52
% of Average Assets	(%)	2.12	2.12	1.99	2.54	2.12	2.64	2.08	2.12	2.07	2.21
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	7.52	7.44	8.05	8.42		8.17		8.72	8.53	8.72
Tier 1 Leverage Ratio	(%)	7.12	7.07	7.46	7.71		7.49		8.31	8.15	8.31
Risk-based Capital Ratio	(%)	16.34	15.29	15.47	15.30		15.22		15.89	16.06	15.89
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	319	300	297	275		275		258	268	258
Adequately Capitalized	(#)	20	20	4	7		15		6	2	6
Undercapitalized	(#)	2	0	1	0		0		0	0	0
Significantly Undercapitalized	(#)	0	0	0	0		0		0	0	0
Critically Undercapitalized	(#)	0	0	0	0		0		0	0	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	2	0	0	0		0		0	0	0
Problem Thrifts	(#)	18	7	6	3		2		2	2	2
Problem Thrift Assets	(\$)	3.85	0.49	0.33	0.13		0.12		0.03	0.03	0.03
Problem Thrift Assets as a % of Total Assets	(%)	3.45	0.41	0.27	0.11		0.10		0.03	0.03	0.03
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	1.89	1.32	1.09	1.03		1.03		0.66	0.71	0.66
% of Total Assets	(%)	1.69	1.09	0.88	0.83		0.81		0.71	0.71	0.71
Noncurrent Loans	(\$)	0.55	0.69	0.73	0.74		0.73		0.45	0.49	0.45
% of Total Assets	(%)	0.49	0.57	0.59	0.59		0.58		0.48	0.48	0.48
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	0.73	0.92	0.95	0.97		0.95		0.70	0.74	0.70
Multifamily Loans	(%)	1.98	1.14	0.99	0.83		1.02		0.51	0.55	0.51
Commercial Loans	(%)	2.24	1.34	1.71	0.95		1.11		1.30	1.81	1.30
Consumer Loans	(%)	0.41	0.40	0.41	0.65		0.62		0.68	0.64	0.68
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	26.88	17.42	16.22	21.84		16.46		14.23	5.59	4.76
Purchases	(\$)	17.45	14.17	11.12	14.77		11.20		9.24	2.71	3.74
Sales	(\$)	29.24	18.74	12.65	21.41		16.17		12.69	3.74	5.23
Loans Outstanding (3)	(\$)	42.27	49.95	54.47	54.11		53.69		41.79	45.35	41.79
Loans Outstanding / Total Assets	(%)	37.93	41.11	43.92	43.44		42.39		44.48	44.86	44.48

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

MIDWEST REGION

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	126.65	100.00	101.10	100.00	93.95	100.00
1-4 Family Mortgages	53.69	42.39	45.35	44.86	41.79	44.48
Mortgage Pool Securities	23.86	18.84	16.45	16.27	14.19	15.10
Multifamily Mortgages	4.85	3.83	2.21	2.18	2.21	2.35
Nonresidential Mortgages	6.16	4.87	3.61	3.57	3.68	3.91
Construction Loans	4.69	3.71	3.25	3.22	3.33	3.55
Land Loans	0.53	0.42	0.56	0.55	0.58	0.62
Commercial Loans	1.89	1.49	1.51	1.49	1.75	1.86
Consumer Loans	11.40	9.00	10.13	10.02	10.36	11.03
Cash and Noninterest-Earning Deposits	1.45	1.14	1.12	1.11	1.13	1.20
Investment Securities	15.14	11.95	11.97	11.84	10.37	11.03
Mortgage Derivatives	6.50	5.14	4.87	4.82	4.03	4.29
Reposessed Assets, Net	0.30	0.23	0.23	0.22	0.21	0.22
Real Estate Held for Investment	0.05	0.04	0.04	0.04	0.04	0.04
Office Premises & Equipment	1.22	0.96	1.09	1.08	1.04	1.11
Other Assets	5.73	4.53	4.12	4.07	3.86	4.11
Less: Contra Assets & Valuation Allowances	4.31	3.41	0.52	0.51	0.58	0.61
TOTAL LIABILITIES AND CAPITAL	126.65	100.00	101.10	100.00	93.95	100.00
Total Deposits	77.04	60.83	65.43	64.71	59.38	63.21
Deposits < or = to \$100,000	68.23	53.87	57.36	56.74	51.73	55.06
Deposits > \$100,000	8.81	6.96	8.06	7.97	7.65	8.14
Escrows	2.36	1.86	1.66	1.65	1.86	1.98
Total Borrowings	35.11	27.72	24.26	24.00	23.43	24.94
Advances from FHLB	21.53	17.00	14.85	14.69	14.09	15.00
Reverse Repurchase Agreements	9.22	7.28	5.92	5.85	5.89	6.27
Other Borrowings	4.36	3.44	3.49	3.45	3.45	3.67
Other Liabilities	1.78	1.41	1.13	1.12	1.08	1.15
EQUITY CAPITAL	10.35	8.17	8.62	8.53	8.20	8.72

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	2.31	7.30	1.83	7.33	1.76	7.52
Interest Expense	1.45	4.57	1.14	4.55	1.08	4.64
Net Interest Income	0.86	2.73	0.69	2.78	0.67	2.88
Loss Provisions-Interest Bearing Assets	0.07	0.21	0.07	0.27	0.08	0.33
Noninterest Income	0.40	1.25	0.23	0.91	0.15	0.66
Mortgage Loan Servicing Fees	0.08	0.25	0.05	0.20	0.05	0.20
Other Fees and Charges	0.15	0.46	0.12	0.50	0.13	0.54
Other Noninterest Income	0.17	0.54	0.05	0.22	-0.02	-0.09
Noninterest Expense	1.19	3.76	0.53	2.14	0.53	2.29
G&A Expense	1.17	3.70	0.52	2.07	0.52	2.21
Goodwill Expense	0.02	0.05	0.01	0.04	0.01	0.04
Loss Provis.-Nonint. Bearing Assets	0.00	0.01	0.01	0.03	0.01	0.03
Income Before Taxes & Extraord. Items	0.00	0.01	0.32	1.29	0.21	0.92
Income Taxes	-0.02	-0.06	0.09	0.38	0.06	0.28
Extraordinary Items	0.00	-0.01	0.00	0.00	0.00	0.00
Net Income	0.02	0.06	0.23	0.91	0.15	0.64

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
SELECTED INDICATORS
(Dollars in Billions)

WEST REGION

		1993	1994	1995	1996	ADJ. 1996 (1)	9-MONTHS ENDED			3-MONTHS ENDED	
							SEP. 1996	ADJ.SEP. 1996 (1)	SEP. 1997	JUNE 1997	SEP. 1997
SUMMARY DATA:											
Number of Thrifts	(#)	153	141	128	114		120		107	109	107
Total Assets	(\$)	298.19	296.70	276.60	285.09		284.16		308.43	307.67	308.43
Net Income	(\$)	0.92	0.68	1.23	0.88	1.64	0.53	1.29	1.55	0.59	0.35
Profits	(\$)	1.75	1.70	1.62	1.46		1.01		1.76	0.62	0.53
Losses	(\$)	-0.84	-1.02	-0.39	-0.58		-0.48		-0.22	-0.03	-0.18
PROFITABILITY MEASURES:											
Return on Average Assets	(%)	0.30	0.23	0.43	0.32	0.59	0.26	0.63	0.68	0.78	0.46
Median Ratio	(%)	0.69	0.46	0.45	0.32		0.27		0.75	0.78	0.78
Return on Average Equity	(%)	4.34	3.26	6.24	4.49	8.40	3.63	8.84	9.52	10.96	6.40
Median Ratio	(%)	9.49	5.90	5.61	3.79		2.71		9.69	9.85	9.58
Net Interest Income	(\$)	8.79	8.15	6.95	7.47		5.58		6.09	2.02	2.02
% of Average Assets	(%)	2.90	2.74	2.43	2.71		2.71		2.67	2.66	2.64
Total Fee Income	(\$)	1.04	0.96	0.83	1.06		0.76		1.18	0.40	0.39
% of Average Assets	(%)	0.36	0.30	0.29	0.42		0.39		0.51	0.53	0.51
G&A Expense	(\$)	6.31	6.28	5.16	6.68	5.50	5.14	3.97	4.35	1.36	1.63
% of Average Assets	(%)	2.08	2.11	1.80	2.42	1.99	2.50	1.93	1.90	1.79	2.13
CAPITAL MEASURES:											
Equity Capital Ratio	(%)	7.15	6.66	7.09	6.99		6.86		7.15	7.14	7.15
Tier 1 Leverage Ratio	(%)	6.50	6.21	6.51	6.52		6.42		6.54	6.54	6.54
Risk-based Capital Ratio	(%)	12.72	12.55	12.73	12.45		12.36		12.57	12.47	12.57
Thrifts by FDICIA Capital Categories:											
Well-Capitalized	(#)	123	113	112	104		107		105	105	105
Adequately Capitalized	(#)	28	22	13	10		12		2	3	2
Undercapitalized	(#)	1	2	2	0		1		0	0	0
Significantly Undercapitalized	(#)	1	3	1	0		0		0	0	0
Critically Undercapitalized	(#)	0	1	0	0		0		0	1	0
FAILED/PROBLEM THRIFTS:											
Failed Thrifts	(#)	5	2	1	1		1		0	0	0
Problem Thrifts	(#)	21	19	14	10		12		6	8	6
Problem Thrift Assets	(\$)	41.40	25.69	7.92	3.72		4.89		0.74	1.04	0.74
Problem Thrift Assets as a % of Total Assets	(%)	13.89	8.66	2.87	1.30		1.72		0.24	0.34	0.24
ASSET QUALITY MEASURES:											
Troubled Assets (2)	(\$)	8.02	5.12	4.55	3.81		4.00		3.43	3.60	3.43
% of Total Assets	(%)	2.69	1.72	1.65	1.34		1.41		1.11	1.17	1.11
Noncurrent Loans	(\$)	5.31	3.54	3.23	2.81		2.90		2.51	2.67	2.51
% of Total Assets	(%)	1.78	1.19	1.17	0.99		1.02		0.81	0.87	0.81
Noncurrent Loans as a % of Loan Type:											
1-4 Family Mortgages	(%)	1.96	1.49	1.68	1.42		1.43		1.20	1.30	1.20
Multifamily Loans	(%)	3.16	1.92	1.69	1.10		1.21		0.56	0.70	0.56
Commercial Loans	(%)	2.94	1.52	0.43	0.57		0.66		0.74	0.84	0.74
Consumer Loans	(%)	1.10	0.99	0.64	0.57		0.65		0.51	0.48	0.51
1-4 FAMILY MORTGAGE LOAN ACTIVITY:											
Originations	(\$)	75.11	60.80	39.64	45.50		34.47		41.31	15.17	15.42
Purchases	(\$)	16.05	10.68	7.54	14.94		10.31		16.57	5.36	6.52
Sales	(\$)	56.22	40.84	31.55	27.39		19.84		25.72	10.35	9.16
Loans Outstanding (3)	(\$)	151.76	152.60	139.15	155.92		153.98		170.92	166.96	170.92
Loans Outstanding / Total Assets	(%)	50.89	51.43	50.31	54.69		54.19		55.42	54.27	55.42

(1) Excludes the SAIF special assessment.

(2) Data after 1995 are net of specific valuation allowances.

(3) Does not include Mortgage Backed Securities.

Numbers may not sum due to rounding. With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997

THE OTS-REGULATED THRIFT INDUSTRY
AGGREGATE FINANCIAL CONDITION AND INCOME DATA
(Dollars in Billions)

WEST REGION

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS	(\$)	% OF TOTAL ASSETS
TOTAL ASSETS	284.16	100.00	307.67	100.00	308.43	100.00
1-4 Family Mortgages	153.98	54.19	166.96	54.27	170.92	55.42
Mortgage Pool Securities	41.70	14.67	45.78	14.88	44.68	14.49
Multifamily Mortgages	30.93	10.88	32.49	10.56	32.80	10.64
Nonresidential Mortgages	10.94	3.85	11.79	3.83	10.67	3.46
Construction Loans	2.84	1.00	1.52	0.49	1.49	0.48
Land Loans	0.69	0.24	0.52	0.17	0.53	0.17
Commercial Loans	2.44	0.86	2.75	0.89	3.02	0.98
Consumer Loans	6.54	2.30	7.88	2.56	8.25	2.68
Cash and Noninterest-Earning Deposits	3.27	1.15	3.34	1.09	3.49	1.13
Investment Securities	20.92	7.36	20.62	6.70	18.54	6.01
Mortgage Derivatives	9.49	3.34	9.06	2.94	8.91	2.89
Reposessed Assets, Net	1.10	0.39	0.93	0.30	0.92	0.30
Real Estate Held for Investment	0.18	0.06	0.16	0.05	0.16	0.05
Office Premises & Equipment	2.80	0.99	2.77	0.90	2.72	0.88
Other Assets	9.99	3.52	12.65	4.11	12.71	4.12
Less: Contra Assets & Valuation Allowances	4.15	1.46	2.48	0.81	2.48	0.80
TOTAL LIABILITIES AND CAPITAL	284.16	100.00	307.67	100.00	308.43	100.00
Total Deposits	185.15	65.16	191.60	62.27	188.98	61.27
Deposits < or = to \$100,000	155.66	54.78	157.92	51.33	154.46	50.08
Deposits > \$100,000	29.49	10.38	33.68	10.95	34.53	11.19
Escrows	1.91	0.67	2.88	0.94	3.27	1.06
Total Borrowings	73.12	25.73	86.74	28.19	89.32	28.96
Advances from FHLB	36.80	12.95	46.98	15.27	48.40	15.69
Reverse Repurchase Agreements	17.43	6.13	18.92	6.15	19.40	6.29
Other Borrowings	18.90	6.65	20.85	6.78	21.52	6.98
Other Liabilities	4.49	1.58	4.47	1.45	4.80	1.56
EQUITY CAPITAL	19.49	6.86	21.98	7.14	22.06	7.15

	SEPTEMBER 1996		JUNE 1997		SEPTEMBER 1997	
	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)	(\$)	% OF AVERAGE ASSETS(*)
INCOME AND EXPENSE DATA						
Interest Income	4.97	7.08	5.37	7.07	5.48	7.15
Interest Expense	3.08	4.40	3.35	4.41	3.46	4.51
Net Interest Income	1.88	2.68	2.02	2.66	2.02	2.64
Loss Provisions-Interest Bearing Assets	0.23	0.33	0.21	0.27	0.19	0.25
Noninterest Income	0.42	0.60	0.57	0.75	0.44	0.57
Mortgage Loan Servicing Fees	0.07	0.10	0.08	0.11	0.07	0.10
Other Fees and Charges	0.20	0.29	0.32	0.42	0.32	0.42
Other Noninterest Income	0.15	0.22	0.17	0.22	0.04	0.06
Noninterest Expense	2.57	3.66	1.44	1.90	1.70	2.22
G&A Expense	2.53	3.61	1.36	1.79	1.63	2.13
Goodwill Expense	0.03	0.05	0.05	0.06	0.05	0.06
Loss Provis.-Nonint. Bearing Assets	0.00	0.01	0.04	0.05	0.02	0.02
Income Before Taxes & Extraord. Items	-0.49	-0.70	0.94	1.24	0.57	0.75
Income Taxes	-0.33	-0.47	0.35	0.46	0.22	0.29
Extraordinary Items	-0.20	-0.29	0.00	0.00	0.00	0.00
Net Income	-0.37	-0.52	0.59	0.78	0.35	0.46

* Annualized.

Beginning in 1997, detailed asset categories are reported net of specific valuation allowances, loans in process, and unamortized yield adjustments. Numbers may not sum due to rounding.

With the exception of regulatory capital measures, all data prior to June 1996 are unconsolidated.

Office of Thrift Supervision / December 1997